



مؤسسة مخزومي
Makhzoumi Foundation

Makhzoumi Foundation

Impact Report 2017



By Numbers *Since 1997*

MORE THAN 3 MILLION SERVICES FOR OVER 650,000 BENEFICIARIES



700,000

Healthcare Services



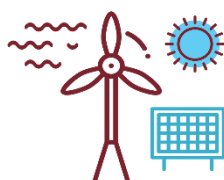
138,000

Vocational Certificates



10,000

Micro-Loans



275,000

Development Outreach

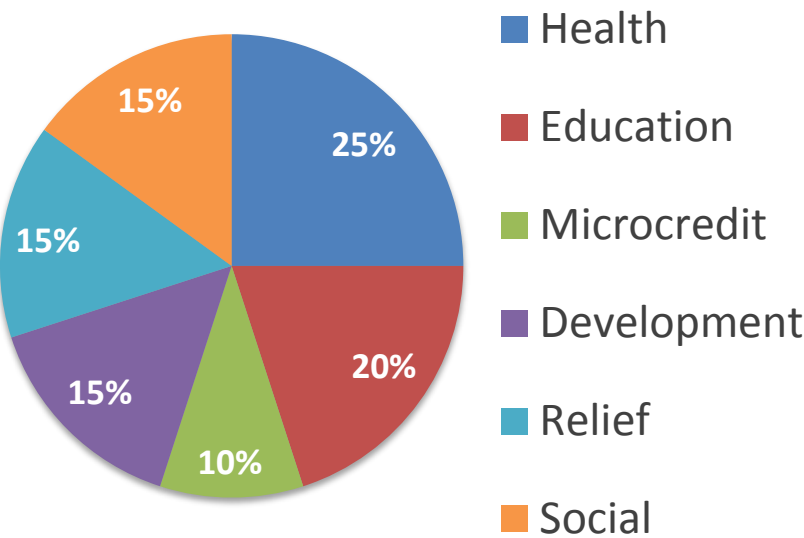


1 Million

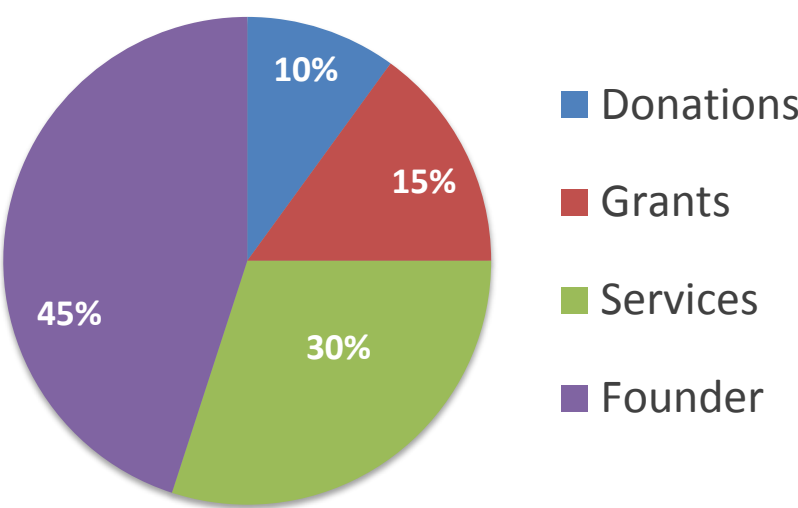
Humanitarian Assistances

2017 THE FIGURES

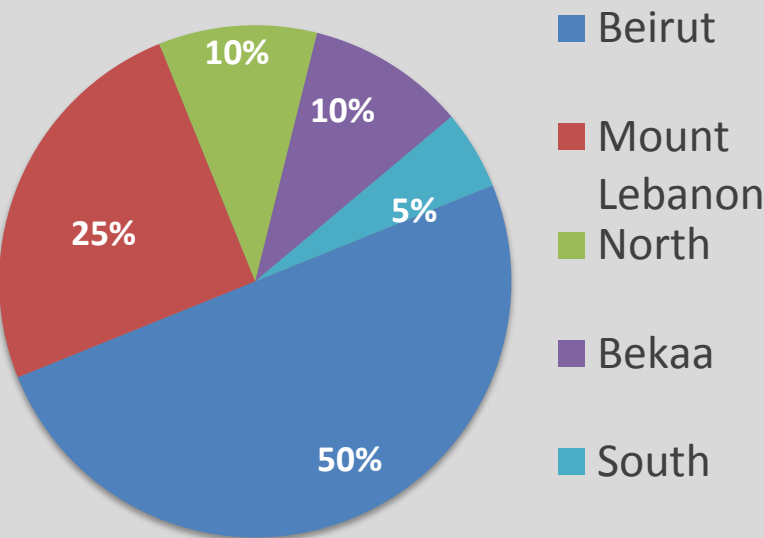
Our Fields of Operation



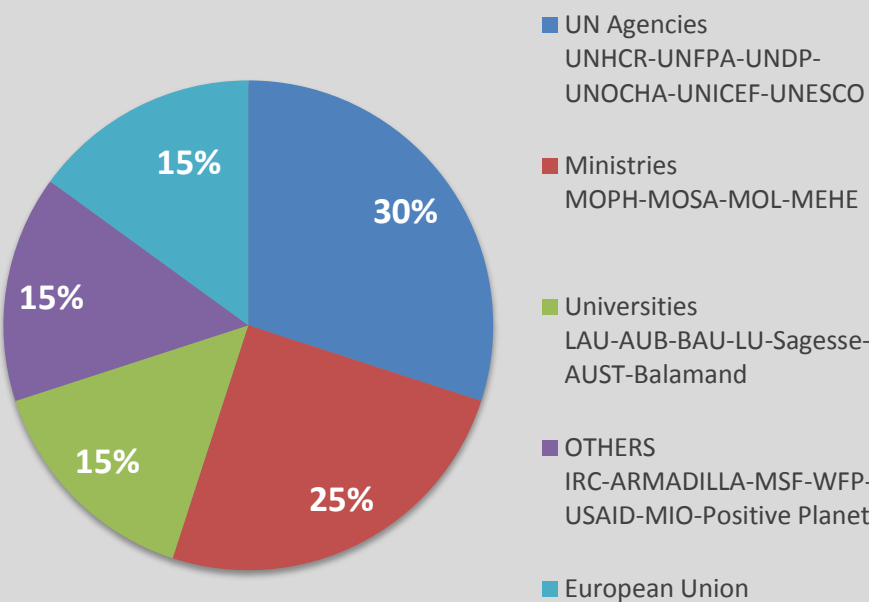
Our Funding Sources



Our Areas of Operations



Our Partners



Makhzoumi Foundation is committed to support the implementation of the Sustainable Development Goals as follows:

1 NO POVERTY DP / VTP MC / RP	7 AFFORDABLE AND CLEAN ENERGY DP	13 CLIMATE ACTION DP
2 ZERO HUNGER RP	8 DECENT WORK AND ECONOMIC GROWTH DP / VTP MC	14 LIFE BELOW WATER DP
3 GOOD HEALTH AND WELL-BEING HC / RP	9 INDUSTRY, INNOVATION AND INFRASTRUCTURE 	15 LIFE ON LAND DP
4 QUALITY EDUCATION VTP	10 REDUCED INEQUALITIES DP / HC / VTP MC / RP	16 PEACE, JUSTICE AND STRONG INSTITUTIONS DP
5 GENDER EQUALITY DP / HC / VTP MC / RP	11 SUSTAINABLE CITIES AND COMMUNITIES DP	17 PARTNERSHIPS FOR THE GOALS DP / HC / VTP MC / RP
6 CLEAN WATER AND SANITATION RP	12 RESPONSIBLE CONSUMPTION AND PRODUCTION DP	GOALS SUSTAINABLE DEVELOPMENT

DP: Development Program

MC: Micro Credit Program

VTP: Vocational Training Program

RP: Relief Project

HC: Health Care Program

56,528

Persons Served in 2017

Our Mission

To mobilize resources, build partnerships and develop the capacities of our community in Lebanon while promoting targeted education, affordable healthcare, workable startups, sustainable development and secured livelihoods.

OUR SERVICES



Throughout year 2017, the systematic approach to maintaining and improving the quality of patient care within our primary health care program was at the core of every effort done.

Vocational training at Makhzoumi Foundation is organized very systematically on the basis of vocational groups. A vocational group includes trainees whose work activities are based on similar technical skills and who need related expertise in order to perform their job.



We provide financial and non-financial services to Lebanese micro-entrepreneurs who wish to establish or to develop a business activity to increase their income and improve their economic status.

Makhzoumi Foundation is one of the leading NGOs in the implementation of development projects in Lebanon and the region focusing mostly on the environment, civic engagement, awareness raising and evolution of local communities.



Makhzoumi Foundation Relief Project (RP) was initiated in 2011 as an emergency response to the Iraqi and Syrian crisis in Lebanon. The project provides services that include basic assistance, child protection, services related to gender-based violence, services to persons with specific needs and more.

A GLIMPSE AT ONGOING PROJECTS

The Health & Nutrition Project

Makhzoumi Foundation with UNICEF and the Ministry of Public Health implemented this project with 3 objectives in 2017: Increased accessibility to basic nutrition services; Fostering the behavior change and supporting optimal health, nutrition and hygiene practices; Mobilizing community demand for health, mainly immunization and nutrition.

Improved protective environment for host and refugee populations in Lebanon

This project was implemented in partnership with the Danish Refugee Council funded by BPRM with the goal to contribute to preserve the quality of asylum for host and refugees in Lebanon through the provision of shelter and protection assistance and promotion of self-reliance.

Enhancing youth employability

Livelihood, employability and business development courses are done within this project in partnership with al Majmouaa were implemented in Mount Lebanon, Bourj Hammoud, Sedd El Bouchryeh, sin el fil and Dekwaneh funded by UK-DFID in collaboration with UNDP and MOSA.

Leaders Consortium MADAD

The overall objective of this project is to contribute to the economic self-reliance, resilience and social stability of displacement affected populations in Jordan and Lebanon in preparation for durable solutions.

Agro-Forestry Development Project of Degraded Lands of Lebanon

This project aims at encouraging reforestation and includes a main nursery in Akkar/North Lebanon, which produces trees and plants that are offered to municipalities, local NGOs and communities countrywide.

Vocational Training for Youth in Lebanon – AVSI & UNICEF

This project provides youth with access to vocational education in marginal areas through empowering them in becoming positive change agents. It was funded by UNICEF, AVSI, as consortium leader, and CESVI as implementing partner.

The Microsoft Office Specialist Championship

The MOS championship is a worldwide recognized championship launched in Lebanon for the first time in December 2017, sponsored by Makhzoumi Foundation with students from various educational institutes, public, private and technical.

The Green Demonstration Room

The room is located the Center of Research and Development in Jounieh, a specialist center for the dissemination of green building culture for students to get acquainted with the concept of green buildings, energy efficiency and water conservation.

LIFE Project

It's the new version of LIM project, that was launched end of 2016. It is funded by USAID and implemented by Palladium and a consortium of five other entities.

Yalla Nefroz

This environmental initiative was launched in 2016 in collaboration with CEDAR Environmental aiming at motivating Beirut residents to begin sorting non-organic solid household wastes.

HEALTHCARE YOU BELIEVE IN

57,169 Services In 2017

Throughout year 2017, the systematic approach to maintaining and improving the quality of patient care within our primary health care program was at the core of every effort done. Makhzoumi Foundation Health care Program's strategy marks the start of a long-term transformation and guides us with the direction to get there where quality health care is the goal.

A CLOSER LOOK at the services

MEDICAL EXAMINATIONS: Individuals have access to a core set of comprehensive medical examinations delivered by primary Health care teams that include health care providers.

RADIOLOGY & LABORATORY: Our mission in the radiology department is to provide comprehensive, high quality imaging services in a safe and efficient manner to all patients.

MORE THAN A MEDICATION: Improving medication use through individual patient assessments, providing education and drug information is integrated into our services provided in the pharmacy.

Community Management of Acute Malnutrition: Infants and children who are 6–59 months of age are all screened for acute malnutrition in our center by trained health care workers where full assessment and management are provided.

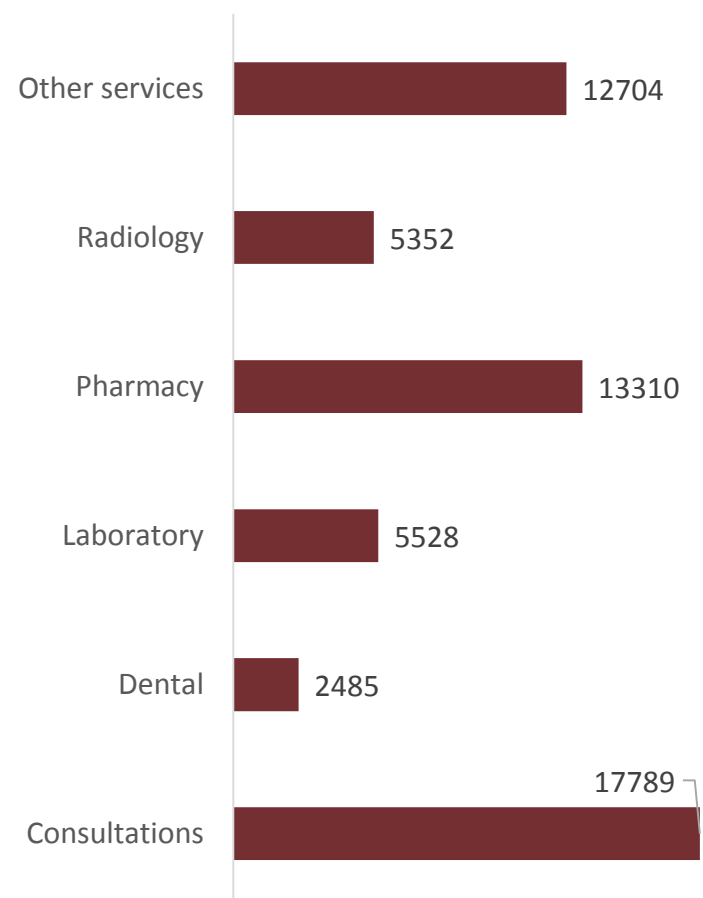
Accelerated Immunization Activities (AIA): Makhzoumi Foundation community teams conducted community mobilization and screening activities in low immunization coverage cadasters in coordination with primary healthcare centers, district health offices, MoPH and **UNICEF** zonal office.

Give the Vaccine: A successful immunization program depends on the cooperation of every person, that's why Routine Immunization (RI) is the sustainable, reliable and timely interaction between the vaccine, those who deliver it and those who receive it.

Together let's beat NCDs: The integration of Non-communicable diseases prevention and care into primary health care is an important shift towards early detection of Diabetes Mellitus and Hypertension as well as estimating the Total Cardiovascular Risk among beneficiaries aged 40 years and above.

MENTAL ILLNESS is not a choice: Makhzoumi Foundation has integrated 3 mental health programs in its primary healthcare services: The MhGAP, the IMPACT and the IPT service.

Distribution of beneficiaries by Services in 2017



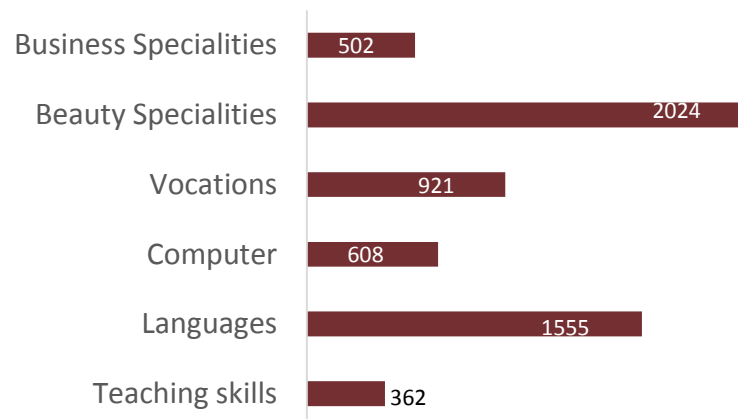
Other healthcare services include:

- ♥ The Health Card
- ♥ The Protection Program
- ♥ The EPHRP
- ♥ Dental Care
- ♥ Physiotherapy
- ♥ Serving the displaced
- ♥ The Mobile Medical Unit
- ♥ Academic residencies
- ♥ Research Projects

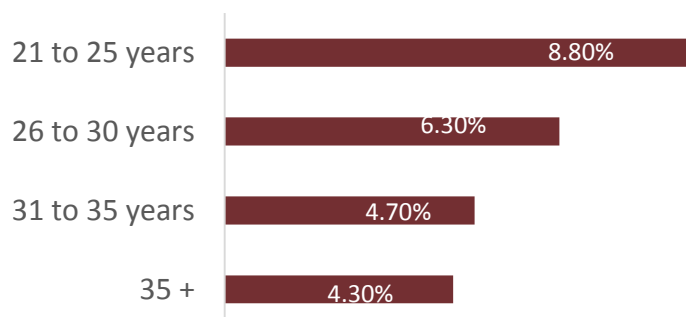
VOCATIONAL TRAINING

6,466
Services In 2017

Distribution of beneficiaries based on specialty



Distribution of beneficiaries based on age groups



EDUCATION & JOB fairs

During 2016, Makhzoumi Foundation Vocational Training Program participated in its annual job and university fairs at universities: the American University of Beirut, the Lebanese American University, Beirut Arab University, LIU University fair (Ryak branch) and the Lebanese University.

Mohammad Khaled Association memorandum of Understanding

Makhzoumi Foundation signed an agreement with Dr. Mohammad Khaled Association for professional development of school management, coordination, teaching methodologies, interactive teaching, integrating technology, critical thinking and planning.

Positive Planet Closure Event and Project

This year, it was a unique event that rewarded 2 women entrepreneurs from Makhzoumi Foundation, a Lebanese and a Syrian, both living in Lebanon who have joined Makhzoumi Foundation vocational training program within a project that supports entrepreneurs in collaboration with Positive Planet.



The Technical School

Makhzoumi Foundation technical school for the second year is certifying students with technical degrees in BP, BT, and TS in all majors specifically IT and Accounting majors. Spark – Funding technical school students: A Memorandum of Understanding between Makhzoumi Foundation and Spark was signed in 2016.

Youth Leadership Program

This program aims to foster leadership skills amongst today's youth. It includes activities geared towards improving technical, inter- and intra-personal skills in various real-life contexts. It also includes a community service project to give the TYL practical experience in handling societal issues that are polarizing in Lebanon.

MICRO-CREDIT Program

We provide financial and non-financial services to Lebanese micro entrepreneurs who wish to establish or to develop a business activity to increase their income and improve their economic status. This marks the Micro-Credit Program at Makhzoumi Foundation as one of the leading microfinance programs in Lebanon.

TRANSFORMING lives

Socio-economic Impact

The goal is to have a positive economic impact on the lives of the borrowers.

- **15%** reaching self-sufficiency
- Increase of profit: **\$98**
- Profit Re-investment (mostly in the activity) **86%**
- Client Base less than **1%** reported increase
- Start Up: **14** new jobs created

Borrower's Situation

Low purchase power (except the fuel) and less economic activity is mounting the pressure on the already challenging situation of the borrowers. Our goal is to reach Low income, Women and Youth that are most vulnerable as much as possible without compromising their delicate situation and submitting them to over indebtedness.

Promotion Distribution

24%	Door to door Promotion
1%	Social Media and Search
5%	Group
6%	Makhzoumi Foundation
62%	Word of Mouth
2%	Other

Funds Distribution

Fund	Amount	Percentage
LIM	\$213,242	13%
MF	\$1,330,727	84%
NNCF	\$44,591	3%
Grand Total	\$1,646,472	

Portfolio Performance

The disbursed amount and the repayment rate determine the effectiveness of the use of our assets and the robustness of our operations:

\$1,588,560	Disbursed Amount
97.25%	Repayment Rate

Financial Sustainability

The ability to sustainably operate is demonstrated by having more income than expenses.

+5.6%	Sustainability rate
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Number of Families benefited

4,120

Number of loans delivered till date

10,470

Percent of female borrowers

53%

Current borrowers at the end of 2017

1096

Disbursed loans amount in \$ in 2017

1,588,560

Disbursed loans number in 2017

904

DEVELOPMENT PROGRAM

A sustainable initiative

Makhzoumi Foundation is one of the leading NGOs in the implementation of development projects in Lebanon and the region. The Development Program includes two sections of projects: 1- Ongoing and 2- Time-limited. They focus mostly on the environment, civic engagement, awareness raising and evolution of local communities. The target groups are mainly children, youth, women and farmers.

Ongoing Projects

- AGRO-FORESTRY: 22,790 plants produced and 5,729 plants distributed
- SCHOOL AWARENESS SESSIONS: 428 students trained on the importance of reducing, sorting and reusing
- CRAFT WORKSHOPS: 1,081 persons attended 73 workshops
- THE GREEN DEMONSTRATION ROOM: The concept of green buildings, energy and water conservation
- YALLA NRFROZ: Stimulating Beirut community to begin sorting household solid wastes

Time-limited Projects

- Civil Society in Action for Sustainable Development funded by the European Union

Activities and Events

- TOGETHER TOWARDS GREENER CITIES
- ARAB NETWORK FOR ENVIRONMENT
- EUROPEAN VOLUNTARY SERVICE
- ARAB FOUNDATIONS FORUM (AFF)
- GLOBAL COMPACT NETWORK LEBANON (GCNL)
- EUROPEAN VOLUNTARY SERVICE
- OCEANA
- ARMADILLA WORKSHOP
- MUNICIPALITIES OF THE ZAHRANI RIVER BASIN WITH ZIAD ABI SHAKER

A COMPLETE relief approach

Makhzoumi Foundation started its work in relief and humanitarian aid with displaced people during the Israeli invasion of July 2006. Makhzoumi Foundation Relief Project (RP) was initiated in 2011 as an emergency response to the Iraqi and Syrian crisis in Lebanon. As a result of an agreement with the United Nations High Commissioner for Refugees (UNHCR), the unit became UNHCR’s implementing partner to respond to the needs of vulnerable people in Lebanon. The unit works with several United Nations Agencies, International NGOs and local partners to provide services to beneficiaries of all nationalities in Beirut and Mount Lebanon, including the Palestinian camps in Beirut.

Total number of beneficiaries in 2017

Sector	Number of services provided
Basic Assistance	19,413
Healthcare	16,377
Child Protection	11,352
Persons with Specific Needs	9,470
Gender Based Violence (GBV)	2,997
Water, Sanitation and Hygiene	1,802
Community Mobilization	14,409
Complaints	698
Total	76,518

A new COMPLAINT system

New complaint mechanisms and a complaint procedure system were set up by the Monitoring and Evaluation team alongside with recruitment of a focal point officer in charge of filing the complaints. This mechanism entailed a 24/7 hotline, complaint box, website, email and Facebook.

COMMUNITY mobilization

The community is empowered and mobilized through a number of activities which include strengthening and expanding Community Development Centres (CDCs), MOSA Social Development Centres, community groups and outreach volunteers.



MEMBERSHIP for increased Opportunities

Makhzoumi Foundation is proud to be a member of:



PARTNERSHIP for increased Opportunities

In 2017, Makhzoumi Foundation was proud to be a partner with:



*For more partnership information, please check www.makhzoumi-foundation.org

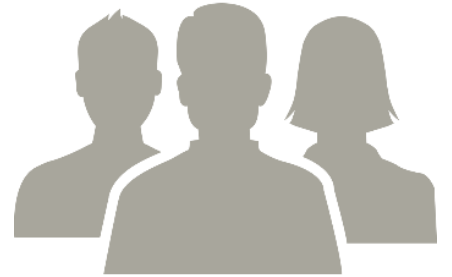
“No One has ever become Poor by Giving”
Your support to Makhzoumi Foundation is precious



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