



مؤسسة مخزومي  
Makhzoumi Foundation



END  
OF YEAR

2017

# CONTENT.

- ◆ A MESSAGE FROM THE PRESIDENT
- ◆ THEY NOW TELL A DIFFERENT STORY
- ◆ 2017: THE FIGURES
- ◆ MAKHZOUMI FOUNDATION & THE SDGs
- ◆ OUR MISSION, OUR VISION, OUR VALUES
- ◆ PROGRAMS AND PROJECTS
  - ◆ Healthcare
  - ◆ Vocational Training
  - ◆ Microcredit
  - ◆ Development
  - ◆ Relief Projects
- ◆ MEMBERSHIP & PARTNERSHIP
- ◆ SUPPORTING MAKHZOUMI FOUNDATION

# A MESSAGE FROM THE PRESIDENT



**MAY MAKHZOUMI | President**

As we approach the end of this year, I want to thank each one of the team for being part of this family. I appreciate your great work, commitment and dedication, which have been integral to Makhzoumi Foundation progress and success.

Twenty years of operating in a sector such as ours that is constantly and rapidly evolving is an achievement that I am particularly proud of – we are honored to be here and even more so to have done it on the back of our consistent strong values of underwriting discipline and high-quality service.

This was illustrated in our recent results, where our primary Health Care center received the best performance Certificate from the Ministry of Public Health and Excellence from the Canadian Accreditation. This achievement is a recognition of our prudent underwriting strategy, great management team and the hard work of our employees in the Health care Program.

We have made impressive progress in our capital risk management modelling techniques and smoothly transitioned into a new internal organizational structure – all while raising our profile and prominence in Philanthropy.

The Development Program has been awarded many projects, the Micro Credit Program ventured with new loans targeting farmers with Agro loans, the Training Program has accreditation for Technical Baccalaureate and has cooperated with other programs through Livelihood projects, the Relief Program continued to serve vulnerable communities and needy families.

The Foundation acquired the ECOSOC membership at the UN General Council. It also signed a partnership agreement with UNESCO. All of this would have not been achieved without the team strategic goals, hard work and dedication. Over and above many awards from Global Hope Coalition, from Haigazian University and others awarded to me as President of the Foundation because of the Humanitarian work Makhzoumi Foundation does. All these achievements come against the backdrop of a very difficult year, which witnessed a competitive environment and we continue to keep pressure on finding new ways to progress, even with the reduction in relief funding. Despite this, Makhzoumi Foundation's underwriting teams upheld their focus on quality business and showed their talent in mitigating exposure.

Our thanks go to all our partners, International bodies, Governments, Embassies, Universities, and companies with whom we had many opportunities to serve our communities across Lebanon at best. Makhzoumi Foundation still has plenty of achievement in its evolution and I see next year lined up with many successes and great achievements.

*With my best wishes*

*Sincerely*

***May Makhzoumi***

# THEY NOW TELL A DIFFERENT STORY...



## By Numbers *Since 1997*

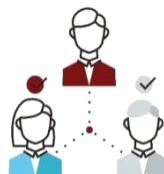
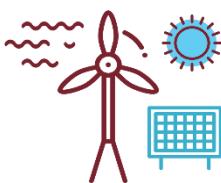
**MORE THAN 3 MILLION SERVICES  
FOR OVER 650,000 BENEFICIARIES**



700,000  
Healthcare Services

138,000  
Training Certificates

10,000  
Micro-Loans

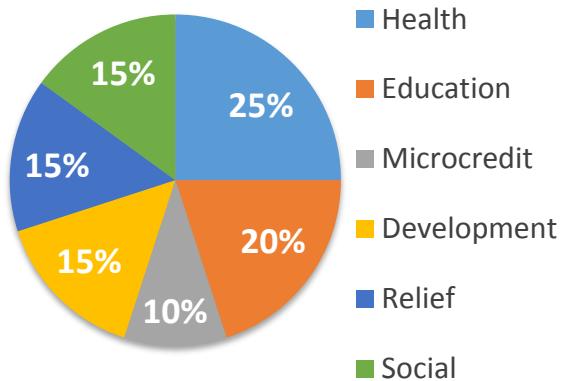


275,000  
Development  
Outreach

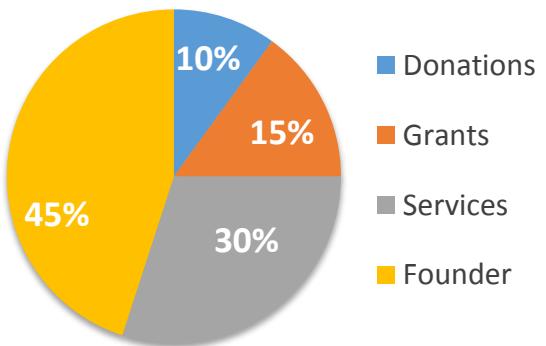
1 Million  
Humanitarian  
Assistances

# 2017 THE FIGURES

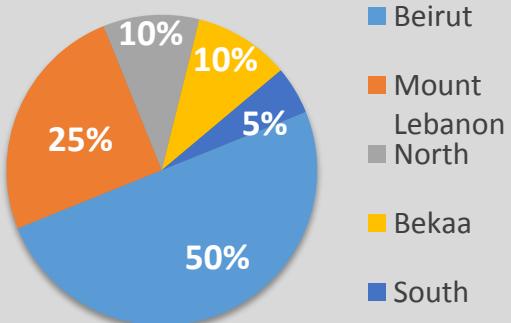
## Our Fields of Operation



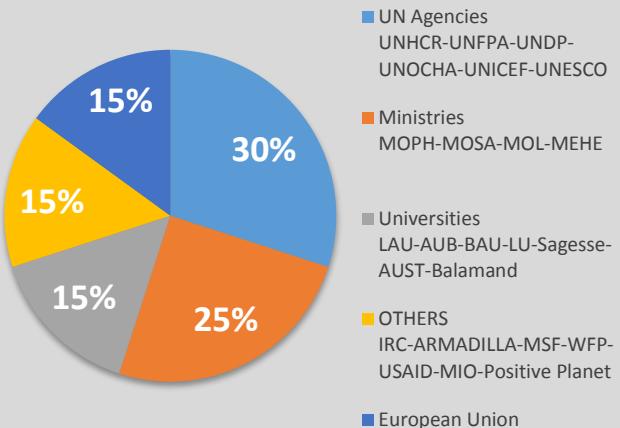
## Our Funding Sources



## Our Areas of Operations



## Our Partners





Makhzoumi Foundation is committed to support the implementation of the Sustainable Development Goals as follows:

<b>1</b> NO POVERTY  <b>DP / VTP</b> <b>MC / RP</b>	<b>7</b> AFFORDABLE AND CLEAN ENERGY  <b>DP</b>	<b>13</b> CLIMATE ACTION  <b>DP</b>
<b>2</b> ZERO HUNGER  <b>RP</b>	<b>8</b> DECENT WORK AND ECONOMIC GROWTH  <b>DP / VTP</b> <b>MC</b>	<b>14</b> LIFE BELOW WATER  <b>DP</b>
<b>3</b> GOOD HEALTH AND WELL-BEING  <b>HC / RP</b>	<b>9</b> INDUSTRY, INNOVATION AND INFRASTRUCTURE 	<b>15</b> LIFE ON LAND  <b>DP</b>
<b>4</b> QUALITY EDUCATION  <b>VTP</b>	<b>10</b> REDUCED INEQUALITIES  <b>DP / HC / VTP</b> <b>MC / RP</b>	<b>16</b> PEACE, JUSTICE AND STRONG INSTITUTIONS  <b>DP</b>
<b>5</b> GENDER EQUALITY  <b>DP / HC / VTP</b> <b>MC / RP</b>	<b>11</b> SUSTAINABLE CITIES AND COMMUNITIES  <b>DP</b>	<b>17</b> PARTNERSHIPS FOR THE GOALS  <b>DP / HC / VTP</b> <b>MC / RP</b>
<b>6</b> CLEAN WATER AND SANITATION  <b>RP</b>	<b>12</b> RESPONSIBLE CONSUMPTION AND PRODUCTION  <b>DP</b>	<b>GOALS</b> <b>SUSTAINABLE</b> <b>DEVELOPMENT</b>

**DP:** Development Program

**MC:** Micro Credit Program

**VTP:** Vocational Training Program

**RP:** Relief Project

**HC:** Health Care Program

# Our Mission

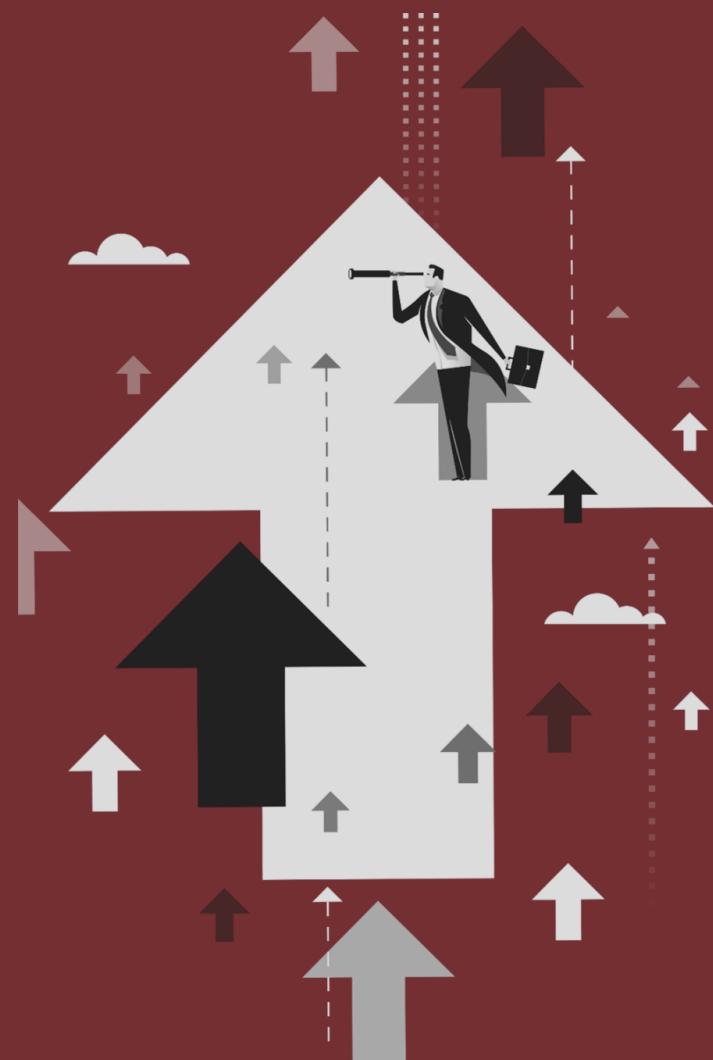
To mobilize resources, build partnerships and develop the capacities of our community in Lebanon while promoting targeted education, affordable healthcare, workable startups, sustainable development and secured livelihoods

# Our Vision

To secure and improve basic living conditions and community development

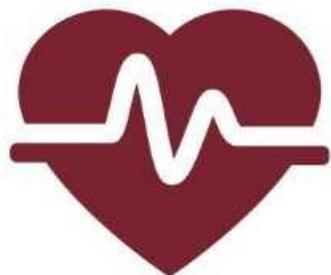
# Our Values

- **RESPECT FOR HUMAN RIGHTS:** We recognize that all human beings are born free and equal in dignity and rights
- **EMPOWERMENT:** Empowering the community underlines everything we are and everything we do
- **Leadership:** Our best work comes through a collaborative approach that leads groups towards specific results
- **Service Beyond Self:** Philanthropy is our strong motivator to act from a concern for others
- **Accountability:** We are responsible for all our actions and decisions
- **Transparency:** We are guided by openness in the dissemination of our records





مَخْزُومِي فَوْنَادِيقَةٌ  
Makhzoumi Foundation



## HEALTHCARE PROGRAM

# HEALTHCARE YOU BELIEVE IN

## OUR STRATEGY

Throughout year 2017, the systematic approach to maintaining and improving the quality of patient care within our primary health care program was at the core of every effort done. Makhzoumi Foundation Health care Program's strategy marks the start of a long-term transformation and guides us with the direction to get there where quality health care is the goal. Five strategic objectives set out in our strategy were the building blocks to enhance the delivery of care, achieve better care, better outcomes, and better value. Makhzoumi Foundation Health Care Program focuses on providing

highly accessible services separated into 3 sectors: primary healthcare, public health and community and social support. This includes Medical examinations, Mental health treatment and services, Care of clients with complex needs, Follow up in primary care, Family planning and pregnancy counselling services, Maternal and child health services, Geriatric care, Essential medications and Laboratory and diagnostic imaging services. In addition to Routine immunization, Health education and Chronic disease prevention and management.



# THE FRONT DOOR to good health

The circle illustrates the variety of touchpoints patients experience within the care continuum at Makhzoumi Foundation Primary Healthcare Center. Going onward, our 2015-2020 strategy adopts the entire continuum with all our goals directed towards improving the entire patient health experience. Each service identifies the need to develop prevention-focused or specific patient population programs that provide a patient and family centered experience, streamlined access and coordinated care across the continuum.



Total Number of  
PHCs consultations



Number of children  
vaccinated at PHCs



Total Mental Health  
Services



Number of Family  
Medicine Consultations



Number of clinical  
protection cases



Number of pediatric  
consultations



# A CLOSER LOOK at the services

## MEDICAL EXAMINATIONS

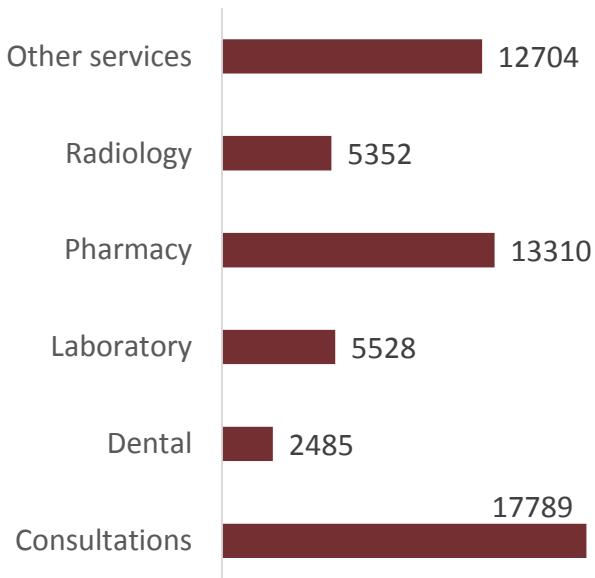
In our Health care Program, individuals have access to a core set of comprehensive medical examinations delivered by primary Health care teams that include health care providers, such as: family doctors, registered nurses, pharmacists, psychologists, and social workers, etc. Examinations offered include: Cardiology, Dentistry, Dermatology, Endocrinology, Family Medicine, Gastroenterology, General surgery, Obstetrics and Gynecology, Nephrology, and Pediatric Nephrology, Neurology, Nutrition and Dietetics, Orthopedics, Physiotherapy, ENT, Pediatrics, Psychology, Psychiatry, Pulmonary medicine and Urology.

## RADIOLOGY & LABORATORY

Our mission in the radiology department is to provide comprehensive, high quality imaging services in a safe and efficient manner to all patients. Our unique computerized imaging service is provided by medical radiologists and radiology technicians. The available services are X-Ray, Ultrasound, Mammography, Dental Panoramic and others like CT Scan and MRI.

Accurate and reliable diagnostic routine laboratory tests are provided at affordable cost in collaboration with authorized laboratories in Beirut that offer both convenience and rapid diagnostic capabilities.

**57,169** Total Primary healthcare Services in 2017



## MORE THAN A MEDICATION

Improving medication use through individual patient assessments, providing education and drug information is integrated into our services provided in the pharmacy. Improved access to affordable generic medications based on the Ministry of Public Health request is still ongoing aligned with a cost-efficiency strategy. In 2017, we provided 13,310 acute and chronic medications with around 700 persons registered in the YMCA program for free chronic medications.

## Community Management of Acute Malnutrition

Under-nutrition has been implicated in the etiology of several diseases, including heart disease, diabetes and cancer and shown to reduce the physical and mental development of children. Knowing that Community Management of Acute Malnutrition is one of 13 highly cost-effective direct nutrition interventions identified in the Scaling-Up Nutrition (SUN) framework for action, our primary health care center is one of the screening and treatment centers selected by the Ministry of Public Health to provide this service. Infants and children who are 6–59 months of age are all screened for acute malnutrition in our center by trained health care workers where full assessment and management are provided.

## Accelerated Immunization Activities (AIA)

Starting November 2017, Makhzoumi Foundation community teams conducted community mobilization and screening activities in low immunization coverage cadasters in coordination with primary healthcare centers, district health offices, MoPH and UNICEF zonal office. Activities included House to house outreach, Mid Upper Arm Circumference (MUAC) malnutrition screening for under five children, referral of malnourished and Micronutrients distribution.

## Give the Vaccine

A successful immunization program depends on the cooperation of every person, that's why Routine Immunization (RI) is the sustainable, reliable and timely interaction between the vaccine, those who deliver it and those who receive it to ensure every person is fully immunized against vaccine-preventable diseases. Giving the vaccine is not only a way of protecting children from different diseases, but it also keeps other children safe by eliminating or greatly decreasing dangerous diseases that used to spread from child to child; this message is always spread to caregivers by our nurses and doctors whenever a child is vaccinated.

## Together let's beat NCDs

Progressing slowly and requiring long-term care, these are Non-Communicable Diseases (NCDs) including cardiovascular diseases, hypertension and diabetes. Since NCDs are the leading cause of adult mortality and morbidity worldwide, integration of NCD prevention and care into primary health care centers was an important shift towards early detection of Diabetes Mellitus and Hypertension as well as estimating the Total Cardiovascular Risk among beneficiaries aged 40 years and above.

# MENTAL ILLNESS is not a choice

Integrating mental health services into our Primary Health care Program is the most viable way of ensuring that individuals have access to the mental health care they need. Generating good health outcomes at reasonable costs will be achieved by integrating these services into our primary care. Healthcare teams are continuously trained and online supervision calls take place with mental health professionals abroad followed by evaluation processes.

3 mental health programs are being implemented at Makhzoumi Foundation.

## The MhGAP Program

The WHO Mental Health Gap Action Program (mhGAP) aims at scaling up services for mental, neurological and substance use disorders especially with low- and middle-income. The program asserts that with proper care, psychosocial assistance and medication, people could be treated for depression and epilepsy, prevented from suicide and begin to lead normal lives, even where resources are scarce.

## The IPT Service

Interpersonal therapy or IPT, is a short-term, focused treatment for depression. Studies have shown that IPT, which addresses interpersonal issues, may be at least as effective as short-term treatment with antidepressants for mild to moderate forms of clinical depression.

Makhzoumi Foundation healthcare team received an advanced training with experts from the Department of Psychiatry and Behavioral Sciences in the University of Washington to start IPT for a number of patients who suffer from clinical depression.

## The IMPACT Model

The IMPACT Model stands for Improving Mood and Promoting Access to Collaborative Treatment. It is a pathway of management of mental health services that are provided in primary healthcare centers. Makhzoumi Foundation is a pilot center for IMPACT implementation because studies have shown that Collaborative Care doubles the effectiveness of depression treatment for older adults in primary care settings. The program is done under the supervision of AIMS center and the University of Washington, Psychiatry and Behavioral Sciences, division of population Health. Screening for depression is done for all patients who visit the primary healthcare center in the triage room, for ages above 18 years old. Then a specific referral system is done for all those who have depressive signs and symptoms.

# OTHER healthcare services

## The Protection Program

At least one in three of the world's female population has been either physically or sexually abused at some time in her life. Sexual violence is a significant cause of physical and psychological harm and suffering for women and children. Along with UNHCR and other NGOs across Lebanon, we adopted a multi-sectoral framework of mutually reinforcing interventions for clinical management of rape and medical protection of victims of violence and torture. Interventions provided by our healthcare providers had potentially mitigated both the short and long-term health effects of violence on women and their families.

## The Health Card

Makhzoumi Foundation offers a special annual Health Card that can minimize the costs of primary health care services to the beneficiaries and their families. The card entitles its holder to cost reduction over one year period constituting a privilege over ordinary service delivery.

## Dental care you can trust

Our dental department offers comprehensive dental care and oral hygiene services to patients of all ages in order to improve and maintain their oral health.

## EPHRP

The EPHRP or Emergency Primary healthcare restoration project used to be named the Universal Health Coverage or UHC continues implementation since June 2016. The project operates under the Primary Health Care Department at the Ministry of Public Health and the World bank. It aims to deliver free packages of essential health care services to Lebanese. Preventing people from falling into poverty caused by illness and giving them the opportunity to lead healthier, more productive lives is the goal of this initiative. More than 800 individuals, which makes around 150 families from our catchment area, are recruited and included in special health packages based on their health status.

## A helping hand toward optimal health

Physiotherapists in our Primary Health care Center manage patients with musculoskeletal conditions. Also they aim to teach self-management techniques and provide lifestyle, and physical activity counselling, and help maintain the independence of individuals with mobility issues.

## Serving the displaced

Makhzoumi Foundation Healthcare Program has been serving displaced communities for the sixth consecutive year. Around **14,000** services were provided to persons who had fled their mother countries to find a refuge in Lebanon. They received medical examinations to diagnostics, treatment and follow up. Special care has been offered to persons who are victims of violence and rape. Makhzoumi Foundation has become a referral center for the management of difficult cases in crisis including both physical and mental care.

## The Mobile Medical Unit

Makhzoumi Foundation Primary Health care Program offers services through the Mobile Medical Unit (MMU) at a variety of locations all over Lebanon. The MMU was equipped with the belief that every person, regardless of financial means, deserves high quality, community based, and comprehensive care. Also it plays a key role in breaking down barriers to health care access for children, adults and families. The MMU teams includes physicians, nurses, pharmacists, and nutrition specialists that promote preventive health care through community screenings and education.

## One aim: Excellence

Accreditation of PHC practices was reported to increase emphasis on the role of PHC within the healthcare system and to ensure quality control and improvement. In June 2017, we mark the excellent achievements made by our primary health care center, not only in delivering excellence in service but ensuring through preventative, innovative approach that primary care is the first step to supporting the national drive towards a healthier community in Lebanon. The achievement was made possible thanks to outstanding efforts from all PHC center healthcare staff and the continued hard work of the administration. Accreditation team identified several success areas, including the integrated quality evident throughout all areas, and the systematic focus on quality enabling change management and organizational capacity Building. This achievement will not be the end, we will always place high standards as a benchmark for our services to ensure that quality is at the heart of the service we deliver.

# ACADEMIC universities residencies

After partnering with the Lebanese American University/Rizk Hospital (LAURMC) in family and internal medicine, and the Lebanese American University (LAU) Pharmacy school and the Nutrition and Dietetics Program, Makhzoumi Foundation also partnered with the American University of Beirut Medical Center (AUBMC) Internal Medicine and Obstetrics/Gynecology departments. In 2017, LAURMC physicians consulted 761 persons from all nationalities. Residents in Ophthalmology from Beirut Arab University

have kept their program and they consulted 676 persons in 2017. Physicians from AUBMC consulted 697 patients. Clinical pharmacists rotated for 8 consecutive months in Mazraa center in 2017 and performed tasks related to medication reconciliation and awareness such as medical skin care, pregnancy medication adequacy, antibiotic resistance and vaccination of elderly. Nutrition interns from AUB, LAU and Balamand also spent their community rotation at the healthcare center.

# STRENGTHENING partnership

The emphasis on the importance of strengthening partnership and affiliations underscores Makhzoumi Foundation's institutional mission to keep beneficiaries and patients as close to home as possible for their treatment and care. The plan calls for expanding our Healthcare presence in 3 particular ways: Collaborating with other health systems in Lebanon to reduce costs and increase efficiency; Positioning for community health by building partnerships that reach as many people as we can; Partnering with the largest academic and

medical centers to deliver primary community care of specialty expertise. Our Partnership with other local and International organizations has allowed us along the year 2017 to accomplish a well-defined cycle of referrals and medical management. Our partners include the Ministry of Public Health , The World Health Organization, Canada Accreditation, UNICEF, UNHCR, Beyond, Doctors without Borders (Belgium) and many others.

# HEALTH & NUTRITION project

## The Health and Nutrition Community-based Project targets vulnerable communities in Beirut with UNICEF

Increasing rates of the determinants of poor health require durable solutions that increase resilience and humanitarian programs that meet immediate needs of vulnerable populations. The nutritional status of the Lebanese population is characterized by a nutrition transition with the persistence of micronutrient deficiencies and acute malnutrition in young children. Scarce economic resources, and lack of knowledge on how babies should be fed are all together causing malnutrition. According to the baseline survey 2016 done by UNICEF, the percentage of exclusive breastfeeding under 6 months is 24.8 % among Lebanese, 33.5 % among Syrian,

26.2 % among Palestinians. As for immunization rates, the number of children who received routine vaccination as per the Ministry of Public Health, the vaccination calendar was 197,549 while the target is 572,500. Makhzoumi Foundation within this project with UNICEF and the Ministry of Public Health implemented 3 objectives in 2017:

- Increased the accessibility to basic nutrition services;
- Fostered the behavior change and supported optimal health, nutrition and hygiene practices;
- Mobilized community demand for health, mainly immunization and nutrition

**6,500**

Children Under 5 received micronutrient supplements

**600**

Pregnant and Lactating women received micronutrient supplements

**15,000**

Caregivers reached with health integrated messages

**15,000**

Individuals have experienced a WASH behavioral change session



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# VOCATIONAL TRAINING PROGRAM

# VOCATIONAL training

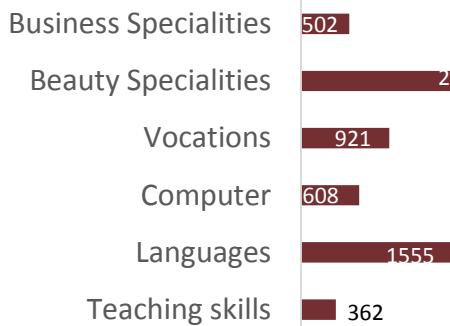
Vocational training, also known as Vocational Education and Training (VET) and Career and Technical Education (CTE), provides job-specific technical training for work. These programs generally focus on providing mostly youth with hands-on instructions and can lead to certification, a diploma or certificate. Vocational training at Makhzoumi Foundation is organized very systematically on the basis of vocational groups. A vocational group includes trainees whose work activities are based on similar

technical skills and who need related expertise in order to perform their job. Our mission is to provide our trainees with educational, technical and vocational skills. It fulfills two of Makhzoumi Foundation's goals including encouraging the seeking of knowledge and promoting self-reliance. Our courses are administered in Beirut, Aramoun, Tripoli, Baalbek and Saida, and are tailored to cater for the essentials of the labor market.

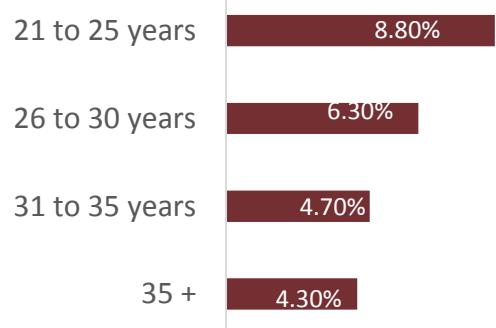


# VOCATIONS by numbers

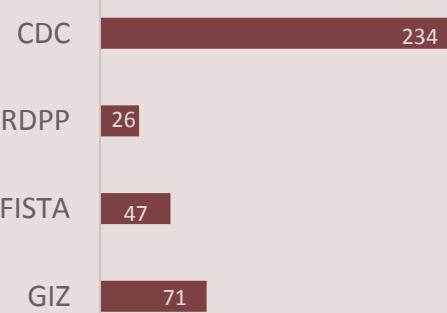
**6,466** Total number of beneficiaries based on specialty in 2017



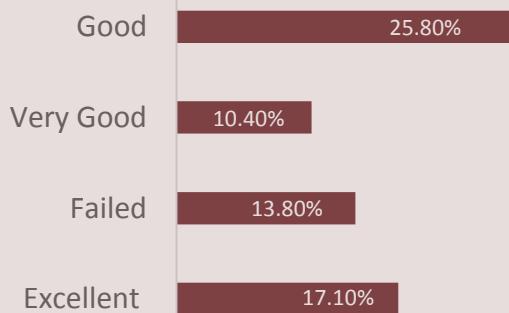
Distribution of beneficiaries based on age groups



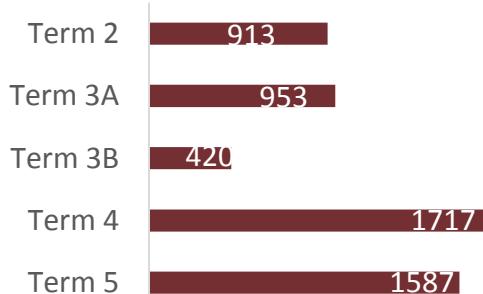
**960** Number of students enrolled in vocational training per project



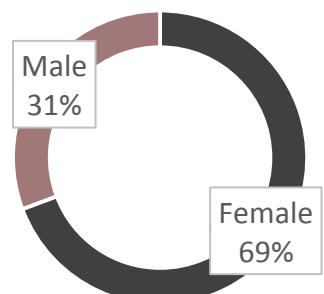
Grades Distribution



Total Number of beneficiaries according to term



Distribution of beneficiaries based on gender



# MOVING FORWARD: projects

## Improved protective environment for host and refugee populations in Lebanon

This project was implemented in partnership with the Danish Refugee Council funded by BPRM. The overarching goal of the project is to contribute to preserve the quality of asylum for host and refugees in Lebanon through the provision of shelter and protection assistance, and promotion of self-reliance. The overall

theory of change is that at least the **250** targeted Lebanese Syrian beneficiaries in Bekaa going through the full cycle of assistance will have acquired sufficient skills and knowledge to prevent the adoption of risky coping mechanisms for them and/or their family members.

## Leaders Consortium MADAD

The overall objective of the project is to contribute to the economic self-reliance, resilience and social stability of displacement-affected populations in Jordan and Lebanon in preparation for durable solutions. Specific objectives are improved access to sustainable livelihoods opportunities benefitting vulnerable households and individuals, particularly youth and women and improved economic enabling environment and service delivery in communities hosting refugees.

RDPP - Regional Development and Protection Program The Overall objective is to contribute to the economic self-reliance and resilience of displacement-affected populations in the Bekaa Governorate in preparation for durable solutions Specific objective are improved strengthened employability and access to salaried work opportunities, particularly for youth and women and established MSEs and nascent businesses are more viable, sustainable and sensitive to employees' basic rights

## Enhancing youth employability

Livelihood / Employability and Business Development courses in partnership with al Majmouaa were implemented in Mount Lebanon, Bourj Hammoud, Sedd El Bouchryeh, sin el fil and Dekwaneh funded by UK-DFID in collaboration with UNDP and

MOSA in which **170** highly vulnerable Lebanese beneficiaries between **16** and **30** received comprehensive vocational and technical training to improve their employability.

## Positive Planet Closure Event and Project

After identification of needs through a participatory process, Positive Planet received funding to implement a development project to enhance the economic opportunities of the Host and Refugee communities in Beirut and Mount Lebanon. The Launching Event hosted by Makhzoumi Foundation in presence of Positive Planet President Mr. Jacques Attali, was attended by board members and co funders from PEPSI-CO. Every year, Positive Planet presents special awards to beneficiaries who gather in France and

present their works. This year, on December 20, it was a unique event that rewarded 2 women entrepreneurs from Makhzoumi Foundation, a Lebanese and a Syrian, both living in Lebanon who have joined Makhzoumi Foundation vocational training program within a project that supports entrepreneurs in collaboration with Positive Planet. Today, both of them are awarded and supported and they are ready to go into the entrepreneur field to provide support to their families.

## Diplomat Spouses Association in Lebanon

Makhzoumi Foundation provided **25** women with an average of 45 hours of Vocational training in the fields of technology and beauty. To Increase self-confidence, personal motivation, to improve leadership skills and financial literacy, the trainings would create an opportunity for vulnerable women to start up a career in either Nail Care or Beauty package. Makhzoumi contributed by offering additional two CISCO Courses Get Connected and Entrepreneurship through interactive, online case studies to show how to apply network and technology skills to start a business or advance their career.

## Vocational Training for Youth in Lebanon – AVSI & UNICEF

Contributed in providing youth with access to vocational education in marginal areas. It helped them in fulfilling their potentials and empower themselves in becoming ‘positive-change agents’ funded by UNICEF from the 4<sup>th</sup> of November 2016 till the 31<sup>st</sup> of December 2016, AVSI, as consortium leader, and CESVI as implementing partner. Makhzoumi Foundation with other local NGOs trained vulnerable youth on digital literacy skills and English literacy skills in Beirut, Mount Lebanon and Tripoli.

## Mohammad Khaled Association memorandum of Understanding

Makhzoumi Foundation signed an agreement with Dr. Mohammad Khaled Association for professional development of school management, coordination, teaching methodologies, interactive teaching, integrating technology, critical thinking and planning. In addition, educational assessment and support is provided for students in preschool and cycles 1 and 2.

the Association's brevet students are supported with reinforcement in Languages, Sciences subjects as well as Mathematics and have shown significant improvement since the initiation of our intervention. This will offer them the hope in greater opportunities for success and in excelling in their official exams.

## MOS Championship

The MOS (Microsoft Office State) championship is a worldwide recognized championship that was launched in Lebanon for the first time in December 2017, sponsored by Makhzoumi Foundation. Students from various educational institutes (public, private and technical educational institutes and universities) began their training for the championship at Makhzoumi Foundation centers. After the training

period, the two students that ranks the highest in the MOS Championship will qualify for the international championship to be held in Orlando, FL., USA from 27<sup>th</sup> July – 2<sup>nd</sup> August. We are looking forward of hosting such an event especially that the event was launched successfully. The event will provide us with the capability to raise our country's name high and emphasize on the importance of digital literacy for youth.

## CDC in Tripoli with DRC & UNHCR

The project facilitates community empowerment and self-reliance between host and refugee communities and provide awareness session for the beneficiaries funded by Danish UNHCR to improve the psycho-social wellbeing of displaced affected people through social and recreational activities and immediate livelihood opportunities in Tripoli.

## Net Med Youth Across Lebanon (UNESCO)

In collaboration with UNESCO and Chabibeh Sporting, Makhzoumi Foundation was assigned as the focal point for local NGOs in the Bekaa region with NABAD association. Makhzoumi Foundation participated in the Net Med Youth meetings in the regions of Tripoli and Beirut.

## THE TECHNICAL school

Makhzoumi Foundation technical school for the second year is certifying students with technical degrees in BP, BT, and TS in all majors specifically IT and Accounting majors. **Spark – Funding technical school**

**students:** A Memorandum of

Understanding between Makhzoumi Foundation and Spark was signed in 2016. Spark funded more than 10 students in TS for a complete academic year in different majors.

## EDUCATION & JOB fairs

During 2016, Makhzoumi Foundation Vocational Training Program participated in its annual job and university fairs at universities: the American University of Beirut, the Lebanese American University, Beirut Arab University, LIU University fair (Ryak branch) and the Lebanese University.

Throughout the fairs, students were offered a variety of educational and academic services that introduced at our vocational program. In addition, students were informed about Makhzoumi Foundation internship prospects.

## THE YOUTH leadership program

The program aims to foster leadership skills amongst today's youth. It includes activities geared towards improving technical, inter and intra personal skills in various real-life contexts. It also includes a community service project to give the TYL practical experience in handling societal issues that are polarizing in Lebanon. The student will be responsible for the planning and

implementation of the aforementioned project. This program aids in helping the participant grow more as a student, individual, and citizen. Counseling services include educational counseling, social counseling, emotional counseling, family support, career guidance and support group.



## Our Mission

The Step Forward program is an internship program or a skill-based volunteering (SBV) opportunity to empower youth with the needed skills for employment opportunities in exploring how their discipline looks in the real world. It offers responsibilities, experiences and challenges of launching a career through personal contribution in advancing the community

## Our Vision

To bridge the gap between youth and employment

## Our Goals

- ▶ To enable youth with employment skills
- ▶ To develop pre-acquired technical skills
- ▶ To bridge the gap between fresh graduates and community needs
- ▶ To provide youth with opportunities to experiment future career journey



**20** Psychology

**15** Education

**23** Business

**5** International Affairs

**3** Journalism

**3** Law

**5** Psychology

**5** Human Resources



مؤسسة مخزومي  
Makhzoumi Foundation



## MICRO CREDIT PROGRAM

# TRANSFORMING lives

In 1997, Makhzoumi Foundation established the micro-credit program. A study on the Lebanese micro-enterprise sector was conducted with the help of microfinance experts. Results of the market assessment showed that demand for micro-finance loans is enormous compared to the supply. Consequently, this program was launched in 1998; it started by covering only Beirut and then expanded to cover Greater Beirut area. Since 2011, it began covering Tripoli and some surrounding areas in the North, Baalbek and Zahleh area. Through our on-

going pursuit to increase the number of our beneficiaries, we continue to set new goals and respond to new challenges, in order to ensure the program's long-term viability.

We provide financial and non-financial services to Lebanese micro entrepreneurs who wish to establish or to develop a business activity to increase their income and improve their economic status. This marks the Micro-Credit Program at Makhzoumi Foundation as one of the leading microfinance programs in Lebanon.

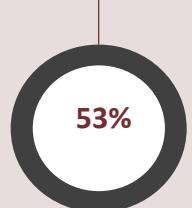
Number of Families benefited



Number of loans delivered till date



Percent of female borrowers



Current borrowers at the end of 2017



Disbursed loans amount in \$ in 2017



Disbursed loans number in 2017



# PERFORMANCE numbers

## Socio-economic Impact

The goal is to have a positive economic impact on the lives of the borrowers.

- **15%** reaching self-sufficiency
- Increase of profit: **\$98**
- Profit Re-investment (mostly in the activity) **86%**
- Client Base less than **1%** reported increase
- Start Up: **14** new jobs created

## Profit Reinvestment

**86%** Activity  
**14%** Necessity  
**0%** Luxury  
**0%** Savings

## Other Numbers

**904** Loans  
**315** New Borrowers

## Promotion Distribution

**24%** Door to door Promotion  
**1%** Social Media and Search  
**5%** Group  
**6%** Makhzoumi Foundation  
**62%** Word of Mouth  
**2%** Other

## Borrower's Situation

Low purchase power (except the fuel) and less economic activity is mounting the pressure on the already challenging situation of the borrowers. Our goal is to reach Low income, Women and Youth that are most vulnerable as much as possible without compromising their delicate situation and submitting them to over indebtedness.

- **54%** Women
- **14%** Youth (Less than 30)
- **10%** Low income (earn less than \$10/day/household member)
- Businesses:
  - 2%** Failure rate
  - 33%** In house
  - 14%** Only income

### Income Category

<b>\$00-\$04.99</b>	<b>1%</b>
<b>\$05-\$09.99</b>	<b>9%</b>
<b>\$10-\$14.99</b>	<b>20%</b>
<b>\$15-\$24.99</b>	<b>38%</b>
<b>\$25-\$34.99</b>	<b>18%</b>
<b>\$35-\$49.99</b>	<b>9%</b>
<b>\$50&amp;+</b>	<b>5%</b>

# PRODUCTS types

## Inclusive financial environment for low to middle income Lebanese population

Makhzoumi Foundation offers two main products: Business loans and Worker loans. We have introduced the following new products:

- SME Loan: To cater for the Small and Medium enterprises by loan amounts going from \$5,500 till \$15,000.
- Mother Loan: Aims to help the borrower to get a gift to a mother (be it his/her mother, sister or wife) on Mother's day. The goals of this product is to highlight Makhzoumi Foundation's social mission, to engage more women, and to develop our product design methodology. In addition to the loans, we are organizing activities to celebrate Mother's day.
- Family Loan: Still in pilot phase. It caters for the non-working housewives; this product is designed to incentivize them to have an income generating activity, to access more loans.
- Youth loan: Still in pilot phase. It is for youth for educational or starting up a new enterprise, to incentivize them to have an income generating activity, to access more loans.
- Grants in collaboration with ICRC: We introduced the phase of productive grant product, to cater for the Lebanese Returnees from Syria. This product will be available only through projects

## Product Type

<b>64%</b>	<b>Business loan (582)</b>
<b>0.6%</b>	<b>Family Loan (5)</b>
<b>8%</b>	<b>Group Staff Loan (70)</b>
<b>4%</b>	<b>Mother Loan (36)</b>
<b>2%</b>	<b>SME Loan (17)</b>
<b>4%</b>	<b>Youth Loan (36)</b>
<b>16%</b>	<b>Worker Loan (149)</b>
<b>0.9%</b>	<b>Worker to Business (8)</b>

# FUNDS of the program

## Lebanon Investment in Microfinance (LIM)

Makhzoumi Foundation is part of the Lebanon Investment in Microfinance (LIM) program since 2011. It is funded by the United States Agency for International Development – USAID. It is worth mentioning that Makhzoumi Foundation have received a total of \$433,000 from LIM as grants between 2011 and 2014. This reflects the degree of confidence of the USAID funded LIM program has in Makhzoumi Foundation. The LIM program has officially ended in April 2015, but the funds were revolved to the end of April 2017 and then they were added to the main Makhzoumi Foundation Fund. The USAID launched the LIVE Program in the end of 2016 which will appear in the Projects section.

The Number of loans since inception of the Makhzoumi Foundation LIM fund:

**1550 Loans** of

which **121** in 2017.

The disbursed amount till end of 2017 was \$2,716,425 (\$213,242 in 2017 alone).

## Naamat Naamani Charity Fund (NNCF)

Makhzoumi Foundation continues to manage the Naamat Naamani Charity Fund (NNCF) since 2009. The trust fund assists Lebanese families by providing financial loans through the Micro Credit program, and contributes to enable individuals to become more productive and capable. Number of loans: 160 loans of which 29 in 2017. The whole \$50000 was disbursed and is revolving (\$252,554 disbursed since its inception in 2009 as \$44,591 was disbursed in 2017).

## Funds Distribution

Fund	Amount	Percentage
LIM	\$213,242	13%
MF	\$1,330,727	84%
NNCF	\$44,591	3%
<b>Grand Total</b>	<b>\$1,646,472</b>	

# MOVING FORWARD: projects

## Economic Empowerment of Syrian Refugees and Hosting Communities (A Positive Planet Project through partnership with Makhzoumi Foundation)

Positive Planet and Makhzoumi Foundation partnered to design this project that aims to improve Syrian refugees and hosting communities' access to income-generating opportunities, by training them in vocations and giving them tailor-made training modules and on-going mentorship on business skills, entrepreneurial skills and marketing. The project was posted on Indigogo where the funding was a mix of corporate and small funders. This combined intervention helped Syrian refugees and hosting communities to build and run sustainable

income generating businesses. The Positive Planet assisted Makhzoumi Foundation in building the capacity of the MF trainers and mentors (mainly loan analyzers from the Program) to give the soft skills, entrepreneurship skills and marketing skills training and mentorship. 380 persons, 50% Syrian and 50% Lebanese were targeted all over Lebanon. The project will end in January 2018. The Project's Phase II fundraising is under way, targeting the addition of some 150+ new beneficiaries.

## Productive Grant for Livelihood, ICRC

The International Committee of Red Cross (ICRC) has chosen Makhzoumi Foundation as a partner to implement a development Project for the Lebanese Returnees from Syria. The project aims to give these families new incomes by helping them to implement new projects. The support is a grant up to \$2000 based on a complete workplan. A pilot phase targeted 25 projects with grants was implemented in the Q4 2015. This phase continued through Q1 2016. A second phase has begun in Q3 2016 with 30 project in the Baalbek area. It continued till Q2 2017.

## LIFE Project

It's the new version of LIM project, that was launched end of 2016. It is funded by USAID and implemented by Palladium and a consortium of five other entities. The LIFE project has a 5 year span and has 3 main goals: the empowerment of the LMFA, Technical assistance for MFIs with a special focus on their growth, and Livelihood projects to the low income. MF has made a training sessions with LIFE.

# PORTFOLIO performance

## Portfolio Performance

The disbursed amount and the repayment rate determine the effectiveness of the use of our assets and the robustness of our operations:

**\$1,588,560** Disbursed Amount  
**97.25%** Repayment Rate

## Financial Sustainability

The ability to sustainably operate is demonstrated by having more income than expenses.

**+5.6%** Sustainability rate

# PROGRAM activities

- Participating in “Fighting Poverty and Empowering household women” conference held by Loubnaniyoun association in Zahleh.
- Participating in Seedstarters Beirut Event for Entrepreneurship in Entwork.
- Preparing with interns the She’s Entrepreneur event – an event designed to motivate young women to entrepreneurship.
- Since inception, our borrowers have won prizes from Citi Foundations Awards. This year we were alone in having 4 winners in different categories.
- “Economic Empowerment of Syrian Refugees and Hosting Communities”: Training of trainers (TOT) implementation in 2 cycles, where the microcredit program and the vocational training program staff were enrolled to become trainers of the Entrepreneurship Training. The curriculum was prepared with PPI, in close cooperation with Makhzoumi Foundation.
- Graduation for selected “Economic Empowerment of Syrian Refugees and Hosting Communities” graduates within the Sanabel Conference.

- Participation and representing Lebanon in the Positive Planet Awards, where 2 beneficiaries have won the women award.
- Co-Participating and representing Makhzoumi Foundation in the GNCL.
- Participating actively in Lebanese Micro-Finance Association (LMFA) meetings and having the common goal to participate in shaping the future of the microfinance in Lebanon.
- Participating in the subcommittees of the Blacklist MIS project to design and select implementing software company for the system. The signature of the contract and kick off will be in 2018.
- Within the Life Project a training session was held in Makhzoumi Foundation premises: Selling techniques.



مؤسسة مخزومي  
Makhzoumi Foundation



## DEVELOPMENT PROGRAM

# A SUSTAINABLE initiative

*Sustainable development is maintaining a delicate balance between the human need to improve lifestyles and feeling of well-being on one hand, and preserving natural resources and ecosystems, on which we and future generations depend on the other. In 1997, along with the establishment of Makhzoumi Foundation, two programs, namely Agriculture/Environment and*

*Awareness used to implement many projects often in partnership with local and international organizations. In 2014, and in line with the growing importance of Sustainable Development with its main Environmental, Social and Economic elements, the two programs were merged into one, the Development Program.*

## Objectives

To improve the environment as a valuable asset and to focus on empowering women, children and youth to enforce their role as active and responsible citizens who affect change in their communities leading the road towards sustainable development.

MF is one of the leading NGOs in the implementation of development projects in

Lebanon and the region. The Development Program includes two sections of projects: 1- Ongoing and 2- Time-limited. They focus mostly on the environment, civic engagement, awareness raising and evolution of local communities. The target groups are mainly children, youth, women and farmers.



# ONGOING PROJECTS

## Agro-Forestry Development Project of Degraded Lands of Lebanon

This project aims at encouraging reforestation and includes a main nursery in Akkar/North Lebanon, which produces trees and plants that are offered to municipalities, local NGOs and communities countrywide. This project was initiated in partnership with 3 European NGOs: INARE and KEDE (from Greece) and TC Dialogue Foundation (from Belgium).

After its termination and due to its success and positive impact, Makhzoumi Foundation decided to proceed on its own and to increase the production of plants as well. A total of **22790** were produced from January till December 2017. A total of **5729** plants were distributed from January till December 2017.

### Production of Plants

<b>1250</b>	Gazania
<b>910</b>	Hibiscus
<b>2860</b>	White Jasmin
<b>475</b>	Lampranthus
<b>1160</b>	Ligustrum
<b>2900</b>	Red Figs
<b>1770</b>	Mulberry
<b>1890</b>	Populus alba
<b>1000</b>	Nerium Oleander
<b>1000</b>	Melia azedarach
<b>1850</b>	White figs
<b>1690</b>	Rosemary
<b>585</b>	Bougainvillea
<b>810</b>	Cestrum nocturnum
<b>1250</b>	Mesembryanthemum
<b>890</b>	Pittosporum tobira
<b>500</b>	Rosa

### Distribution of Plants

<b>95</b>	Acacia cynophylla
<b>90</b>	<i>Albizia</i>
<b>585</b>	<i>Bougainvillea</i>
<b>183</b>	<i>Citrus aurantium</i>
<b>792</b>	Figs
<b>285</b>	<i>Nerium Oleander</i>
<b>544</b>	Pomegranate (sour)
<b>588</b>	Rosemary
<b>651</b>	<i>Gazania</i>
<b>136</b>	Yellow Jasmin
<b>356</b>	<i>Lampranthus</i>
<b>713</b>	<i>Ligustrum</i>
<b>486</b>	<i>Mesembryanthemum</i>
<b>257</b>	Mulberry
<b>135</b>	Populus alba
<b>300</b>	Rosa

## School Awareness Sessions

This project aims at increasing the knowledge of students and their awareness about the environment, and its associated challenges, and at developing necessary skills and expertise to address those challenges. An awareness session on the importance of reducing, sorting and reusing wastes was presented to 20 ladies at Karm el Zaytoun NDP on 14/12/2017. The sessions included the following:

- Recycling.
- Crafts.
- Life skills.
- Smoking prevention.
- Prevention of home accidents and fires.

The schools where the sessions are implemented are Amlieh School, Lobnan Al Akhdar School, Beirut Hippodrome, Evangelical School and Armenian Evangelical School and awareness was addressed to 428 students in grades 1 to 7. The Green Demo Room is ongoing. It welcomed 24 schools, of which 7 public schools for a total of almost 1215 students by the end of 2017.

## The Green Demonstration Room

Under the patronage of the Minister of Education and Higher Education, Mr. Marwan Hamadeh, the Educational Center for Research and Development (CERD) launched the Green Demonstration Room that was established in collaboration and partnership with Makhzoumi Foundation and The Lebanon Green Building Council LGBC on January 31st 2017. The Green Demonstration Room is located at the premises of the Center of Research and Development in Jounieh, a specialist center for the dissemination of green building culture, whereby public and private school students from all the Lebanese regions could visit and get acquainted with the concept of green buildings, the principles of energy efficiency, water conservation

and other environmental issues. Many private institutions contributed to the funding of the project, financially and in-kind by providing information and materials and installation of some equipment in the Green Room. The main goal of the project is to raise public awareness on the importance of energy efficiency, water conservation and pollution reduction through introducing the concept of Green Buildings to students in public and private schools of different grades, through documentaries, signboards and probationary or real cut-outs, in addition to campaigns and workshops including scientific and interactive debates to stimulate awareness among students.

## Probe 2

29 students and around 500 visitors were present at the UNESCO Palace on 18/3/2018 and in Makhzoumi Foundation Development program offices on 27/4/2017.

## Kids Summer Club

12 children participated at the kids summer club at the Atelier - Mazraa from mid-July till mid-September whereby they attended presentations on the 3 R principles and participated at upcycling workshops.

## Craft Workshops

This project includes holding craft workshops that often aim at conveying the 3R (Reduce, Reuse, Recycle) message to minimize household wastes. Those wastes are used to produce or complement a variety of items that could be sold to help generating some income to the participants. The term “upcycling” is the process of converting old or discarded materials into something useful and often beautiful somehow refashioning them such items can be named environmental art-crafts; they could be sold to help generate some income. Partners in those sessions include Near East Foundation, UNFPA, UNHCR, IRC, DRC, DSAL, Positive Planet and White Land Foundation.

1081 persons attended 73 workshops about basket and tray decoration, buche de Noel and cookies and cakes.

## Yalla Nefroz/Let's Sort

This environmental initiative was launched in 2016 in collaboration with CEDAR-Environmental aiming at motivating the residents of the neighborhoods of MF centers in Beirut to begin sorting non-organic solid household wastes. The Foundation placed sorting bins in front of its centers, to gather and transfer the collected wastes for recycling -flyers regarding the campaign were distributed as well. In 2017, in collaboration with the Relief Unit at MF this initiative was expanded to other streets in Beirut thru funding by UNHCR and cooperation with the Municipality of Beirut as well. Around 2 tons of non-organic wastes are being collected per month. The drop off points of Makhzoumi are: Mazraa center, Ras El Nabeh and Jnah. The following table shows some activities related to this project.

## Pamphlets

2,085 pamphlets were distributed to target groups that included Makhzoumi Foundation Group, Islamic Exhibition, Lobnan El Akhdar School and youth and families at Iftar Beirutiyat in Verdun. Titles included:

- Craft & Environmental Art Workshops.
- The Agroforestry development Project.
- Smoking Hazards.
- Yalla Nefroz.

# TIME-LIMITED PROJECTS

## Civil society for action in sustainable development

It is a Project funded by the European Union and managed by the Office of the Minister of State for Administrative Reform OMSAR, implemented by Makhzoumi Foundation and its partners – Armadilla, MIO-ECSDE and ALMEE. This project is in collaboration with the three Unions of Municipalities – East Zahleh in Mid Bekaa, Sahl in West Bekaa, East Baalbeck in North Bekaa and the Lebanese National Commission for UNESCO. The Action proposes to promote development in a region particularly affected by the consequences of the Syrian crisis through the activation of a broad process based on the concept of “sustainability”, as a crucial factor to improve the living conditions of the communities and to empower people. Its duration is 2 years (May 2016-May 2018) and it includes these main components:

- The role of Education in achieving sustainable development.
- The relation between sustainable development and consumption patterns.
- The importance of empowering people's capacities and skills.
- The regional and global dimension of sustainable development.

The specific objective of the Action is Fostering socio-economic sustainable development in the West, Mid and North Bekaa regions, through raising public awareness, empowering people's capacities and skills, and enhancing energy efficiency solutions in the communities.

# ACTIVITIES & events

## Global Compact Network Lebanon (GCNL)

The United Nations Global Compact (UNCG) is a strategic policy initiative for businesses that are committed to align their operations and strategies with ten universally accepted principles in the areas of human rights, labor, environment and anti-corruption. With over 8,000 corporate participants and 4,000 other stakeholders, it is the largest voluntary corporate responsibility initiative in the world. Makhzoumi Foundation is a signatory of UNGC and a member of the steering committee of the GCNL. Since the launching of GCNL, the Global Compact Network Lebanon works closely with the UN Global Compact (UNGC) in New York and serves as a focal platform for collaboration around SDGs. It provides opportunities for learning, policy dialogue, and partnership to advance 10 principles in the areas of human rights, labor, environment, and anti-corruption.

The main activities of the Global Compact Network Lebanon's (GCNL) in 2017 were the following:

**Educational Innovation, Culture of Sustainability:** An event aiming at explaining about building a Culture of Sustainability through Educational Innovation.

**Single Organizing Idea:** A workshop with the aim of helping participants better position themselves for the future by

identifying, defining and bringing to life their SOI®.

**MENA regional network meeting:** UN Global Compact in New York allowed for a dialogue between headquarters and Local Networks on how to advance the implementation of the Sustainable Development Goals (SDGs) at the local level.

**COP workshop:** The GCNL hosted a workshop facilitated by the UNGC on successfully writing annual communication on progress (COPs).

**Multi-Stakeholder SDG Forum:** The forum featured several keynote speakers as well as multi-disciplinary panels that discussed key issues revolving around the SDGs.

**Principles of Responsible Management Education MENA Regional Meeting (PRME):** The conference brought the PRME community together to develop a localized approach to sustainability and responsible management education in Asia.

**Tech for Cause:** In collaboration with Arabia GIS, GCNL held a workshop for NGOs on the role of technology in the development sector.

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**Anti-Corruption phase 1:** GCNL held the first phase of the Anti-Corruption Initiative for Lebanon to mobilize engagement of private and public sectors tackling corruption via collective action.

**Peace Pioneers Workshop I:** Peace Pioneers activities include two Innovation Workshops that target 30 stakeholders from both the private sector and civil society organizations (CSOs).

**Environmate:** supported by the GCNL held a competition where participants represented a direct solution potential for a critical Lebanese environmental problem. Its objective is to create a proper framework for home-grown solutions that address energy and environmental challenges in Lebanon.

**GCNL Goes to Earth Hour:** GCNL had a booth at G's annual Earth Hour festivities where attendees were introduced to the Sustainable Development Goals (SDGs).

**Lebanon Collaboration for the SDGs,** 3rd Event.

**Network Reception** at Kempinski Summerland

**Sustainable Minds competition:** Students were asked to choose one of the 10 UNGC principles that are spread over four themes (labor, environment, human rights, and anti-corruption) and relate it to sustainable goal(s) using a video.

**UNDP movie screening, Human Flow:** The Italia Film and UNDP Lebanon held the premiere screening of the Human Flow film, observing a crowd of around 550 people.

## Mediterranean Information Office (MIO)

Makhzoumi Foundation attended the 22nd MIO - Annual general meeting (AGM) that took place in Nicosia, Cyprus on November 21st 2017 gathering the NGOs' members of MIO. During the meeting MIO reported all its activities of 2017 and the foreseen activities of 2018. The regional training on ESD followed the AGM from 22-24

November, whereby MF presented the Project "Lebanese Youth as Messengers for Sustainability "being one of the leading Lebanese NGOs working on ESD.

## Child and Youth Finance International (CYFI)

Makhzoumi Foundation participated in the Children and Youth Finance Week that is organized by Children and Youth Finance International (CYFI) in many countries of the world. It is implemented in Lebanon under the umbrella of the Higher Council for Childhood - Ministry of Social Affairs. Makhzoumi Foundation's participation was the implementation of a competition on social entrepreneurship (a kind of work that serves a social cause and achieves material profits at the same time).

The participants included the students of all

the fifth and sixth grades at Al-Amliya School - Ras Al-Nabeh. Four participating groups won in the competition, and all participants received educational awards that were distributed on April 3, 2017, during the announcement ceremony at Al-Amliya School. The children and young finance aims to promote awareness on their economic rights and to enable them establish business that secure their future, and to be as well social entrepreneurs.

## Arab network for Environment

RAED is an Arab network with more than 250 NGOs members from Arab Countries, in North Africa and West Asia. The Arab League has recognized RAED as a representative of the civil society in the Council of Arab Ministers Responsible for the Environment (CAMRE), as well as the Arab Water Council. RAED aims at

developing, improving and coordinating the work of Arab CSOs & NGOs working in the field of Sustainable Development, to tighten bonds of cooperation between them, and enhance their role among different actors. MF joined RAED in 2017 and attended the General Assembly in Amman on December 18th 2017.

## Online Safety

The meeting held on "Safer Internet Day 2017" called for by the Higher Council for Childhood / Ministry of Social Affairs regarding the Media campaign and activities associated with it. Attending the meeting called for by the Higher Council for Childhood / Ministry of Social Affairs to get introduced to the partners within the

Project "Financial Management for Children". Participating in the meeting called for by the Higher Council for Childhood / Ministry of Social Affairs for distributing the work at UNESCO Palace on March 18. Participating at the Safer Internet Exhibition "Take care online" by a stand that included Probe Program.

# MISCELLANEOUS activities

## European Voluntary Service

Makhzoumi Foundation attended the European Voluntary Service (EVS) Training course for Mentors and Responsible of Projects in Lebanon. This training course is supported by the joint efforts and financial contribution of UNESCO (as part of its NETMED Youth Project funded by EU), Chabibeh Sporting Club and Salto Youth EuroMed RC within Erasmus + Youth in Action Program. The training course aims to help EVS mentors and Responsible of Projects within the

Erasmus + Youth in Action Program to understand more about their roles in an EVS project. The training took place on the 15th, 16th, 17th of February 2016 in Padova Hotel – Sin el Fil. A visit from the Accreditors to Makhzoumi Foundation followed the training to check the ability of the Foundation to delegate and welcome volunteers and on April 26th the Foundation got the accreditation for those activities during 3 years.

## Together Towards Greener Cities

Makhzoumi Foundation participated at The 7th Build it Green - Lebanon Annual Sustainability Solutions Conference that was held under the patronage of H.E. the Minister of Education and Higher Education in Lebanon on March 16, 2016 at Monroe Hotel, Beirut, with the theme “Together...Towards Greener Cities”. The conference included: 25 workshops; different Green Building Topics were addressed on round tables by specialized experts; Green Schools Distribution of Certificates ceremony: the schools which participated for this certification were audited, evaluated and given the bronze,

the silver or the gold certification according to their grades; Second eco quartier competition; the participants presented different projects on eco quartiers and the winner was announced at the conference. Makhzoumi Foundation as a member of the Global Coalition for Green Schools supported some of the schools that participated in the Green School Certification by providing them with trees for their activities. MF had a stand at Partners and Supporters there as well to meet the rest of the schools and give them the opportunity to benefit from the Foundation Nursery.

## Green week 2016

Makhzoumi Foundation participated at the launching of the Green Week 2016 that took place in Ljubljana Slovenia which was nominated as the European Green Capital 2016... The event started by speeches by the Director General of the EU for the Environment Mr. Daniel Calleja Crespo and the Mayor of the city of Ljubljana and was followed by field visits to LIVADA urban green space project that is implemented by young people aiming to improve the quality of the local environment and to achieve a variety of environmental and socio-economic impacts. The visit proceeded then to the waste sorting plant in the city

which is distinguished by a sophisticated waste management system and is the first European capital on its way towards a zero waste strategy. More than 46% of the city is covered by native forests and Ljubljana is firmly linked to beekeeping whereby around 300 bee-keepers maintain more than 4500 beehives housing as many as 180 million bees. It is a city that is following a new sustainable mobility plan where priority is given to pedestrians, cyclists and public transport. Moreover, Ljubljana is one of the very few European capitals that can boast potable tap water that is not treated with technological processes.

## Lebanon Climate Act Initiative

Makhzoumi Foundation joined The Lebanon Climate Act initiative that aims at creating economic growth in a way that also creates value for the society by addressing Climate Change challenges. The Foundation attended the launching event that took place on June 18, 2016, at the Saint Joseph University in Beirut, organized by Green Mind Events in cooperation with the United Nations Development Programme, under the Patronage of His Excellency Governor Riad Salameh. The event received key stakeholders who will be joining the Lebanon Climate Act including Ministers

and local figures. The event featured as well a unique Power-Panel with H.E. Governor Riad Saleleh, Mr. Carlos Ghosn, and Mr. Philippe Lazzarini (UNDP Resident Representative) and was followed by an Executive Reception where pre-selected NGOs presented their projects to attain Lebanon's 15% CO<sub>2</sub> emissions reduction; Makhzoumi Foundation displayed along with LGBC the project that they are jointly working on in partnership with CERD during this reception.

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## Exhibitions and festivals

The Foundation participated at the "Talaa al badru Allayna" on the occasion of the prophet's birthday at Biel through reusing household art-craft sessions for kids. It also participated at the Mohamad Khaled exhibition whereby a stand displayed upcycled items produced by the Program's atelier. Another participation was at the Ahla Faouda festival and Fanousy Ramadan festivals.

## Arab Foundations Forum (AFF)

Makhzoumi Foundation attended the Annual Meeting and the General Assembly of the Arab Foundations Forum (AFF) that were held on September 8th and 9th, 2016, at the Movenpick Hotel in Gammarth, Tunisia. The first day included two sessions, one was entitled "Organizational Culture and Leadership" and addressed issues related to the cultural effects on the overall organizational leadership, whereas the second focused on the "Role of Arab Foundations in Addressing the Sustainable Development Goals". The second day witnessed the launching of the Youth Coalition, and was concluded with the election of a new board whereby Makhzoumi Foundation was re-elected as a board member.

## Award of Makhzoumi Foundation

On December 19<sup>th</sup> at Phoenicia hotel , the Ministry of Environment and UNDP Lebanon awarded Makhzoumi Foundation being the first NGO in Lebanon to report its greenhouse gas emissions, as part of the Ministry's approach to partner with the private sectors in the global fight against climate change.

## Oceana

“Protection of Marine Life” joined Makhzoumi Foundation and the American NGO Oceana whereby Mr. Fredrik Roberts

visited the Foundation and discussed ways of cooperation. He was also accompanied in a tour to different Lebanese areas.

## Armadilla Workshop

A workshop entitled: The Challenge of Cross Border Cooperation in Crisis Management-Promoting territorial partnership from humanitarian aid to sustainable human development was organized on November 3<sup>rd</sup> and 4<sup>th</sup> at Golden Tulip Hotel – Beirut. A

presentation was given by Ms. Sallama Namani introducing Makhzoumi Foundation, its objectives, programs and activities and its cooperation with Armadilla.

## Municipalities of the Zahrani river basin with Ziad Abi Shaker

The environmental expert, Ziad Abi Shaker, explained the importance of establishing waste sorting plants and how to reach zero waste during the gathering organized in the

South by MF and Municipality of Irkay targeting around 35 municipalities of the Zahrani River Basin.

# Conferences & meetings

- “Introductory Meeting about the Global Money Week 2017” organized by the Higher Council for Childhood and the Child and Youth Finance International at Headquarters of the General Labor Union (February 21st)
- “Women Champions Sharing Stories”, under the theme Plant Your Change, in celebration of International Women’s day, project funded by the USAID and implemented by USFS, at Metropolitan Palace Hilton Beirut (March 3rd )
- “AFF Board Meeting” and “Networking Event “held at Makhzoumi Foundation offices and AUB respectively (March 28th - 29th)
- LCW Annual event, organized by the Lebanese Council of Women, at Coral Beach (April 20th 2017)

- Opening of the educational exhibition "Technology between the 20th Century and the Current Century", organized by the Educational Center for Research and Development, at the Educational Television and Radio Unit - Jounieh. (May 3rd 2017)
- Workshop "Legal & Financial Management for CSO's", under AFKARIII-2 , organized by OMSAR, at Hotel Radisson Blue , Ain El Mreisseh (May 16th,17th,18th)
- Preventing Violent Extremism in Cyberspace" Conference, organized by the National Commission for UNESCO in cooperation with the United Nations Educational, Scientific and Cultural Organization (UNESCO), UNESCO Office in Beirut and Rotary Club, at Le Bristol Hotel (May 17th-18th 2017)
- Green Week 2017: Green Jobs for a Greener Future " organized by the European Commission in Brussels (May 29th – June 2nd )
- Consultation Meeting on "Advancing a National Plan for Climate Change In Lebanon", organized by UNDP and the Ministry Of Environment, at Movenpick Hotel (July 4th,5th, 7th )
- Workshop "Media Production and Outreach", under AFKARIII-2 , organized by OMSAR, at Holiday Inn-Dunes-Verdun (July 18th,19th)
- Workshop "Sub-granting", under AFKARIII-2 , organized by OMSAR, at Holiday Inn-Dunes-Verdun (July 20th)
- Himaya 3rd Annual Symposium: "Building & Strengthening the Child Protection Network: towards overcoming challenges in child protection", organized by Himaya, at USJ (October 20th and 21st 2017)
- "Dialogue and Best Practice International Forum 2017" History-Geography – Reconciliation, organized by LDI -Lebanese Dialogue Initiative, at NDU (November 3rd)
- Launching of the book: "Mapping and Assessment in Lebanon", organized by The Lore Foundation & Infopro (Center for Economic Information), at Hotel Monroe (November 14th)
- Workshop "Partnerships and Networking", under AFKARIII-2 , organized by OMSAR, at Hotel Radisson Blue , Ain El Mreisseh (November 17th,18th ,19th)

- "Structured Dialogue" session with Civil Society Organizations, organized by the EU Commission, at ANTWORK, Kantari, Beirut (December 1st 2017)
- Exchange of expertise with the French Expert in the field of online child protection: Mr. Hadi Khoury in order to set future working strategies, organized by Higher Council for Childhood at the Labor Union (December 1st)
- "AFF Board Meeting" held at King Hussein Foundation Amman (December 10th)
- "Violence Against Women: Whose Problem Is It? Invitation from IWSAW (Institute for women's studies in the Arab World) to NCLW (National Commission for Lebanese Women), at LAU (December 11th)
- Launching of the International Survey on Men and Gender Equality - Lebanon and of a documentary film "Must", by UN Women, CRD and ABAAD Foundation, funded by the European Union, at Movenpick Hotel (December 14th 2017)
- "National Conference about Prevention against Violent Extremism through Education", The UNESCO Regional Bureau in Beirut and The Lebanese National Commission for UNESCO in Cooperation with the Ministry of Education and Higher Education and in partnership with the National Coordination Unit for prevention against violent extremism at the Presidency of the Lebanese Cabinet at the Grand Serail (December 18th & 19th)



مُؤسَّسة مَخْزُومِي  
Makhzumi Foundation



**RELIEF  
PROJECTS**

# A COMPLETE relief approach

Makhzoumi Foundation started its work in relief and humanitarian aid with displaced people during the Israeli invasion of July 2006. Makhzoumi Foundation Relief Project (RP) was initiated in 2011 as an emergency response to the Iraqi and Syrian crisis in Lebanon. As a result of an agreement with the United Nations High Commissioner for Refugees (UNHCR), the unit became UNHCR's implementing partner to respond to the needs of vulnerable people in Lebanon. The unit works with several United Nations Agencies, International NGOs and local partners to provide services to beneficiaries of all nationalities in Beirut and Mount Lebanon, including the Palestinian camps in Beirut. The project's

overall objective is to ensure assistance and humanitarian protection to refugees, displaced people and vulnerable host communities of Lebanon. Pioneered by UNHCR funds, the project provides access to primary health care services to beneficiaries of all nationalities. Two primary Health Care Centres (PHCs) situated in Beirut, work with a strong focus on quality improvement in the area of Antenatal Care (ANC) and non-communicable diseases (NCDs) including treatment protocols, patient follow up, access to free essential medications, childhood vaccinations, promotion of adequate Infants and Young Child Feeding practices.



The PHCs ensure identification and referral for malnutrition as well as treatment of mental health conditions. Survivors of Sexual Gender Based Violence (SGBV) are covered at 100% for any treatment of illnesses that are direct result of the trauma and supported by MF PHCs. The Mazraa PHC is the only structure in Lebanon handling case management of rape. The Mazraa PHC also have a Laboratory and Radiology test station in addition, conducts free health awareness sessions.

The MFRP program also involves services related to Protection to the most vulnerable children and caregivers in Lebanon. The program encompasses Child Protection (CP), Protection of Street and Working Children (SaWC), protection against Gender-Based Violence (GBV) and protection of Persons with Specific Needs (PWSN). Funded by UNHCR, UNICEF, and UNFPA the protection services include Case Management, Awareness Sessions, Psychosocial support sessions, Emotional Support sessions, Emergency Cash Assistance to Syrians and non-Syrian refugees, a 24h hotline service for emergency cases and Internship opportunities.

The protection activities are carried out in close cooperation with Ministry of Social Affairs through activities implemented in Social Development Centres in Beirut and Mount

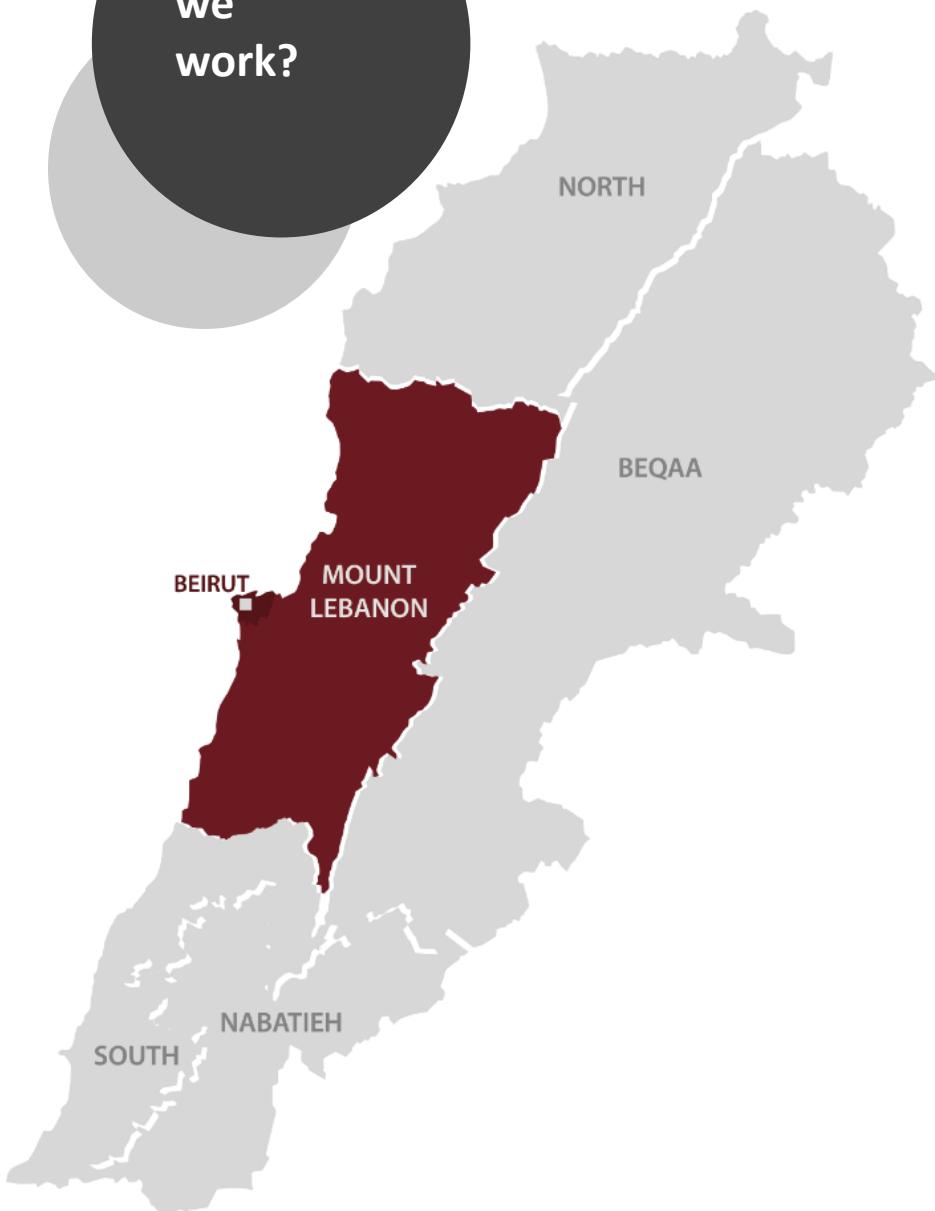
Lebanon. The project also has a good record of cooperation with local NGOs and the Palestinian Refugee camps thanks to the establishment of committees. They work together to maximize the benefits of protection intervention among refugee.

They work together to maximize the benefits of protection intervention among refugee communities in Lebanon in coordination with Refugee Outreach Volunteers and Community Outreach Volunteers. RP benefitted from positive cooperation relationships with the International Rescue Committee (IRC) through the sub-funding of the UNICEF project, its guidance, CP and GBV curriculums and capacity-building.

MFRP, in accordance with the UNHCR, contributes to Basic Assistance sector of the most affected population in Lebanon by implementing distributions of non-food items, including blankets, mattresses, Jelly Canes and Kitchen sets. Moreover, the unit distributes Multipurpose Cash Assistance (MCAP) Cards.

In 2017, the MFRP services also encompassed minor tasks related to Water, Sanitation and Hygiene (WASH), Life skills, and vocational trainings to the most vulnerable individuals in Lebanon.

Where  
we  
work?



# BASIC assistance

**19,413** beneficiaries benefited from the MFRP Basic Assistance in 2017 in Beirut and Mount Lebanon. Through UNHCR funding, the RP contributed to the Basic Assistance effort by providing several Type of assistance to most vulnerable communities in Lebanon. The Basic Assistance activities encompassed the distribution of Core Relief Items to 166 Households, each representative was receiving several core relief items on behalf of their household. Core Relief Items include sleeping mattresses, blankets, Jerry Canes and kitchen kits with items such as cooking pots, bowls and pans. Strengthening social stability between Lebanese and Syrian communities in Lebanon is one of the prerogatives of RHS.

Multipurpose Cash Assistance (MCAP) provides an appropriate and efficient response to meeting the multiple needs of people affected by the Syrian crisis in a single transfer. As the transfer is unconditional, it gives the crisis-affected individuals the ability to choose and decide how they address their immediate needs.

## **19,413** TOTAL BASIC ASSISTANCE

**16,351** Verification

**2,325** MCAP Distributions

**571** Card Replacement

**166** Core Relief Items

# CHILD protection

Child protection services were implemented in Beirut and Mount Lebanon through 2 projects in 2017: UNHCR and IRC-UNICEF. In 2017, **11,352** beneficiaries of all nationalities were reached by MFRP. On the field, RP worked with 7 CP trained Community Outreach Volunteers (COV) as well as 20 community based groups on CP issues and concepts. While 988 cases were followed by RP social workers, more than 8,500 children and parents attended awareness sessions in the RP facilities, in Social Development centers and other locations in Beirut and Mount Lebanon. At the same time, psychosocial support sessions were provided to children and caregivers for a total of 1455 individuals involved. In 2017, a new CP project was implemented, focusing on Street and Working Children. SAWC staff from the RP has been recruited and trained to conduct 24/7 social work and provide safe spaces to tackle the rising number of children begging on the streets of Beirut. The IRC curriculum enabled street and working children to connect with education, health care and social services in order to improve protection services and provide a better life. Since the beginning of the project 81 children stopped working on the streets out of the 251 cases that were managed as well 41 cases that were closed. Outreach teams gathered and celebrated several events such as "Ramadan" where SaWC team organized three meals (iftars) at Ramadan Village for 349 children and their

caregivers. During the Iftars, the children enjoyed several leisurely activities such as face painting and inflatable games before starting the PSS activities. The program also integrated several entertaining shows: singing and magic shows, story-telling, and a puppet show designed to raise awareness on personal hygiene; they were performed by the outreach volunteer. The children were responsive towards the performance that took place, with an emphasis on the puppet show. After the performance they rushed to clean their hands before sitting down to break their fast, positive effects in efforts of hygiene promotion. Once the activities were concluded, the team distributed hygiene kits and donated clothes to the families. The children enjoyed their time, stating story-telling and inflatable games as the highlights of the day. Also, at Ramadan village, to celebrate the International Refugee Day on the 17th of June and in collaboration with Amel Association, a puppet show was presented to illuminate the struggle of street working children. An awareness session was also conducted to highlight refugee rights. Moreover, the children crafted handmade booklets at the centers that included five drawings depicting their hand prints, identity, a memorial of their hometown, what they love about Lebanon, and finally their hopes and dreams.

Last but not least, remains the educational part, the children showed improvement in their learning skills, they recited the Arabic and English alphabets fluently and started tracking them, learned the basics of Arabic grammar that explains the tenses, and learned to distinguish between the letters and their sounds in Arabic and English. The children also began to add and subtract numbers, and began to differentiate the different types of geometric lines in Mathematics. The children showed a lot of development with their creativity since the beginning of 2017. Throughout the year and by the end of it, they created puppets using wooden spoons joyfully, and they created a clock using paper plates after which they were taught how to tell time, and how to be respectful and more punctual. . In addition to that, the team gave the children some space so that they can talk about their future, educational approach, and different educational aspects.

One of the main highlights of 2017 was the EU visit to our Jnah center. They attended the PSS activities and awareness sessions that were being conducted on that day. The EU representatives were impressed with the team's work and effort, and were surprised to see the interaction between the staff and children.

The efforts of 2017 paid off resulting in a successful year with several achievements which eased the way for further work with street and working children.

## 11,352 TOTAL CHILDREN PROTECTED

**988** Case Management

**8,673** Awareness sessions for children & Parents

**1,455** Psycho-social support sessions for children and adolescents

**7** COVs/ROVs

**20** Community based groups trained

**53** Child Protection Internship for Beneficiaries enrolled

**156** Emergency Cash Assistance

# GENDER-BASED violence

Informal skills training and internship opportunities were offered to vulnerable women through cooperation with MF Training Unit. The internship program covers a paid period of two months training,, during which the beneficiaries' skills are built and are prepared to acquire a profession of their own after the internship program is completed. In addition, the informal skills training, conducted offers the beneficiaries the following trainings: flower arrangement, chocolate decoration, soap moulding, ceramic handicrafts, cooking, embroidery and accessory making. Cross cutting capacity building efforts provided for under the Protection Response Framework will ensure that the partner's staff operate in accordance with protection principles and approaches enhancing the quality of response. MF will contribute to awareness-raising on protection to local authorities, public institutions as well as member of civil society, jointly with UNHCR. In 2017, the Gender-based

violence provided services to **2,997** beneficiaries of all nationalities in Beirut and Mount Lebanon. GBV teams not only provided awareness sessions on several protection topics such as domestic violence, early marriage, prevention of sexual abuse and more but also referred protection cases to safe shelters or assisted through emergency cash to secure a safe space. Psychosocial support sessions were conducted to more than 900 women. Moreover, RP GBV activities encompassed community capacity-building through the training of community based groups and community leaders on several GBV issues. The GBV teams worked alongside with 3 Outreach Volunteers to perform the aforementioned activities. On the field, considerable help was provided by Social Development Centres in Mazraa, Choueifat and Tarik Jdide throughout the whole year. RP outreach benefitted from a complementary cooperation with local NGOs such as MOSAIC and ABAAD.

## **2,997** TOTAL GBV CASES PROTECTED

<b>414</b>	Case Management	<b>3</b>	Outreach Volunteers
<b>386</b>	Emergency Cash Assistance	<b>358</b>	Informal Skills Training
<b>994</b>	Awareness Sessions	<b>100</b>	Staff trained
<b>203</b>	Psycho-social support	<b>228</b>	Staff trained in SOGI on GBV
<b>243</b>	LGBTI Psycho-social support	<b>68</b>	Cash for Internship

# PERSONS WITH specific needs

Elderly people, physically/mentally challenged beneficiaries, vulnerable refugees and persons with specific needs have been assisted by the PWSN team in 2017. The team provided case management, awareness sessions, emergency cash assistance and internship opportunities and consultations to **9,470** beneficiaries throughout the year. The PWSN team reached out to a majority of Syrians but also worked in collaboration with UNHCR to emphasize its work on the living conditions of Sudanese communities in Lebanon by participating to North Sudanese Committee and South Sudanese Committee meetings.

Throughout the year 2017, emergency cash assistance was distributed to Syrians, Iraqis and refugees of other nationalities based on their vulnerability assessment. The majority of these beneficiaries were facing protection issues, and serious medical conditions or were single parents.

**9,470** TOTAL PWSN PROTECTED

**530** Case Management

**8,346** Consultations

**506** Emergency Cash Assistance

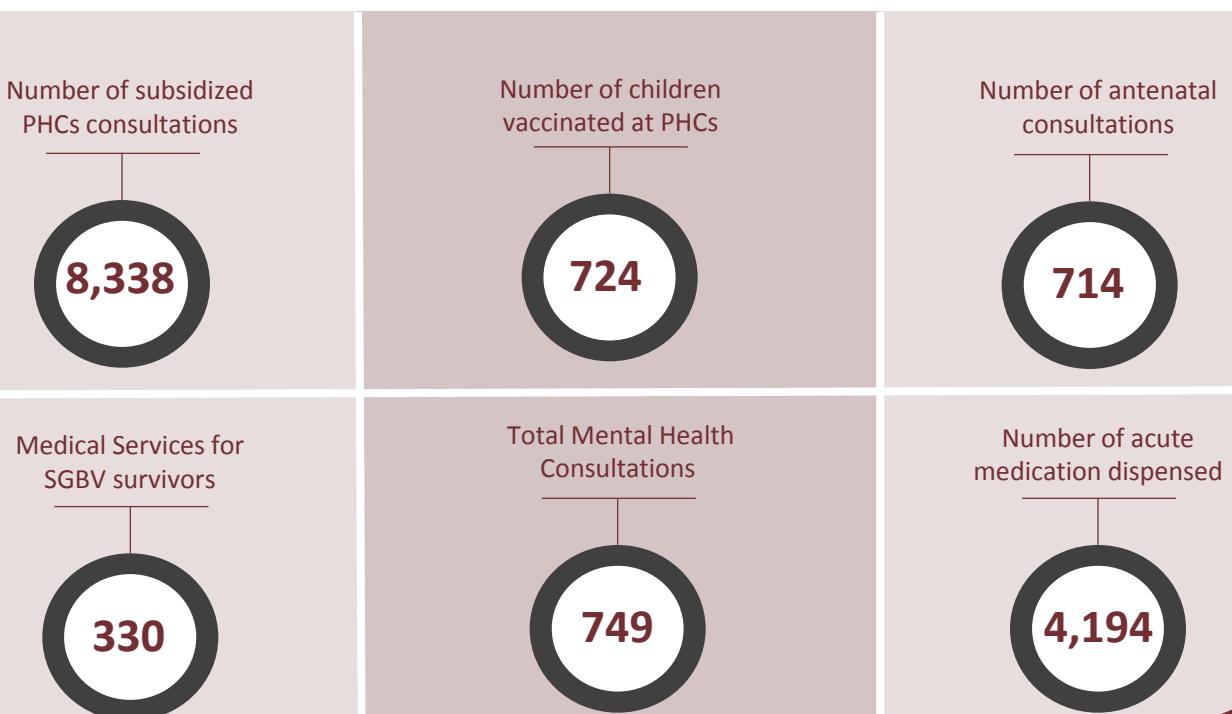
**45** PWSN Internship

**43** Awareness sessions

# PRIMARY healthcare

The RP delivered **16,377** services for beneficiaries of all nationalities in Beirut and Mount Lebanon in 2017. The RP, through UNHCR funding, contributed to the Healthcare treatment of 6,165 beneficiaries thanks to its close cooperation with MF Health unit and its two primary health care centres (PHC) of Mazraa and Achrafieh. MF Health PHCs conducted 10,212 consultations in 2017. These consultations encompassed antenatal care, mental health, non-communicable diseases and general medical consultations. Health services were provided to beneficiaries of all nationalities, predominantly to Syrian refugees. The vast majority of the conducted consultations in 2017 (84.3%) were of general medicine. In 2017, the PHCs witnessed a notable surge in the number of beneficiaries

due to the closure of health centres in the area and because neighbouring health centres are no longer receiving UNHCR subsidies. Moreover, in 2016 UNHCR decreased the fees for the paediatric, general practitioner, and gynaecologist consultations from 5000 L. L. to 3000 L. L. per consultation which increased the number of consultations conducted by the PHC in 2017 as it remained at 3000L.L.. Awareness raising on vaccinations among the community began to yield results as more and more parents bring their children to vaccinate them (more than 700 beneficiaries vaccinated in 2017). Similarly, more Non-Communicable Diseases screening have been carried out in 2017 as the beneficiaries have become more aware of the prevention of cardiovascular diseases and diabetes.



# WASH & livelihoods

The WASH sector continued providing safe drinking water and sanitation in addition to improving hygiene practices to refugees and to communities hosting them and has been able to achieve planned results against overall targets. The unit focused on one WASH activity in 2017: providing outreach hygiene promotion session focused on personal hygiene, handwashing habits, and sanitation practices in Beirut and Mount Lebanon. These activities were carried-out in Beirut and Mount Lebanon. **1,802** beneficiaries of all nationalities attended Hygiene promotion sessions throughout the year. The Livelihoods Sector aims to create the necessary conditions for job creation while promoting social stability. To this end, in 2017 the unit has focused efforts on: increasing employability of the refugees and

host communities; providing short term and long-term job opportunities in the formal economy; strengthening labor market governance institutions and mechanisms; fostering the business environment for job creation; and, promoting social stability at the community level. Life Skills activities involved a total of 883 individuals in 2017. Life skills sessions of different levels were implemented throughout the year: Informal skills training correspond to one day activities while the skills training program involved longer and more structured trainings. The RP offered trainings such as flower arrangement, chocolate decoration, soap molding, ceramic handicrafts, cooking, embroidery and accessory making.

# COMMUNITY mobilization

Community-based protection aims at empowering communities and individuals to play a leading role in preventing and addressing their own protection concerns, as well as being actively engaged in the design, planning and implementation of activities. As part of this, the community empowered and mobilized through a number of activities which include strengthening and expanding Community Development Centres (CDCs), MOSA Social Development Centres, community groups and outreach volunteers. It also entails engaging in on-going consultations with refugee and local communities such as participatory assessments, the results of

which can inform programmes and activities. Throughout the year 2017, 14 community groups were established as well as having 14,409 participants in CDC & SDC. Refugees are empowered and mobilized to participate in decisions that affect their lives and their own protection through providing them with opportunities and platforms which allow them to play an active role in sharing information on community protection priorities and concerns, suggesting and implementing solutions, conducting outreach to persons at heightened risk and disseminating information.

# COMPLAINT system

New complaint mechanisms and a complaint procedure system were set up by the MER team in 2016 alongside with recruitment of a focal point officer in charge of filing the complaints, this mechanism entailed a 24/7 hotline, complaint box, website, email and Facebook. As of the 1st of January 2017 till the end of December 2017, 698 complaints and requests were received. It is important

to note that requests for assistance from beneficiaries all over Lebanon were included in the system and represent the principal reason for contacting the MFRP. The received complaints/requests were either treated internally or referred to the UNHCR. This new system showed a notable progress in processing and follow-up of each complaint.

# MEMBERSHIP for increased Opportunities

Makhzoumi Foundation is proud to be a member of:



REPUBLIC OF LEBANON  
MINISTRY OF PUBLIC HEALTH



United Nations  
Convention to Combat  
Desertification

الشبكة العربية للبيئة والتنمية  
Arabi Network for Environment  
and Development  
Réseau Arabe pour l'Environnement  
et le Développement



# PARTNERSHIP for increased Opportunities

In 2017, Makhzoumi Foundation was proud to be a partner with:



\*For more partnership information, please check [www.makhzoumi-foundation.org](http://www.makhzoumi-foundation.org)

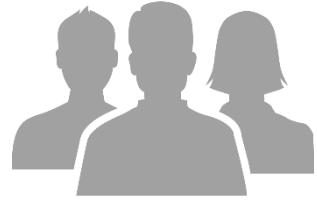
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**Your support to Makhzoumi Foundation is precious**



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**Makhzoumi Foundation**  
Beirut, Lebanon  
**Phone: 961-1-660890**

- [info@makhzoumi-foundation.org](mailto:info@makhzoumi-foundation.org)
- [www.makhzoumi-foundation.org](http://www.makhzoumi-foundation.org)
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